



Business Update

1 Quarter 2013

Performance results (actual)



Production

Opex (\$m)

Capex (\$m)

2013 highlights



- ACG achieved a total of 2.2 billion barrels of oil production since first oil
- BTC loaded over 2,170 tankers at Ceyhan
- BTC carried a total of about 220 million tonnes of crude
- Shah Deniz has continued plateau production
- Shah Deniz has delivered a total of over 40 billion cubic metres of gas and over 10.7 million tonnes of condensate since start
- SD2 started evaluation of final offers from European pipeline projects
- COP platform jacket sailed away for offshore installation
- COP topsides fabrication at ATA 97% completed
- 'Shafag-Asiman' has continued 3D seismic data processing

Shah Deniz full field development – concept and planned activities



Contracts to sell gas to EU and Turkey

Two new bridge linked platforms provide 16 bcma offshore processing

Existing Stage 1 Platform



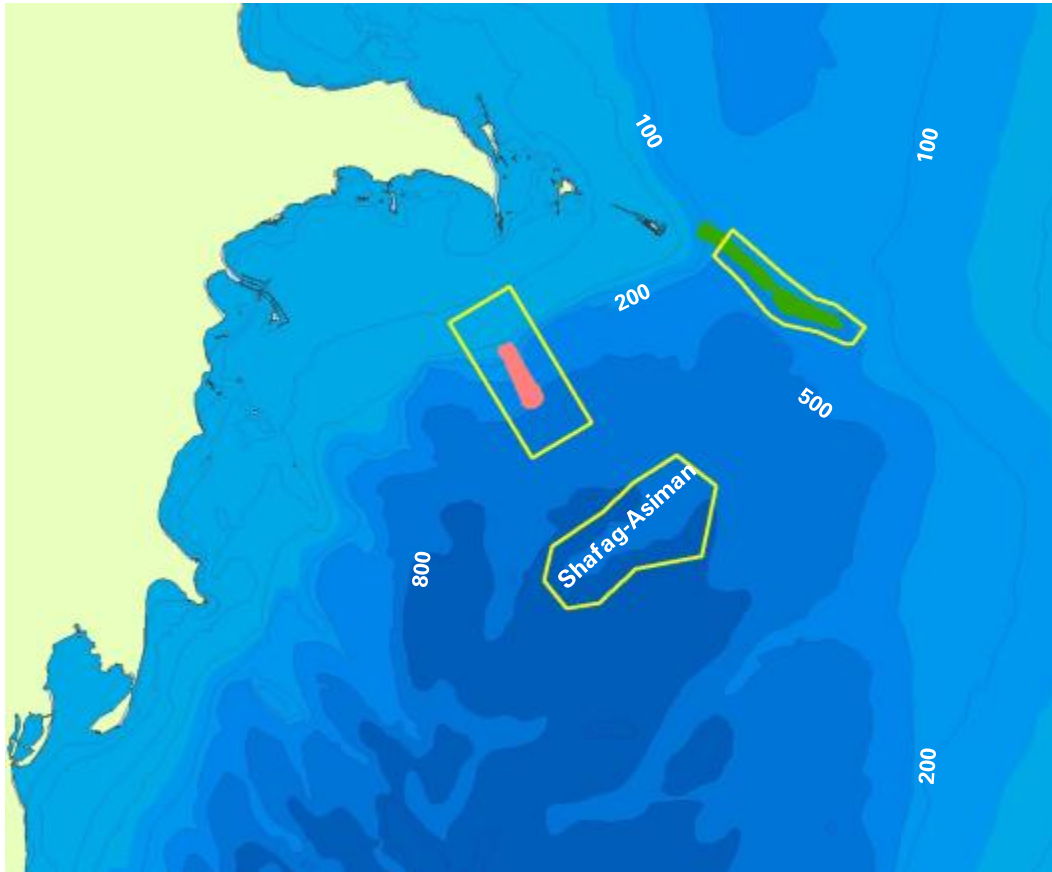
2,000km transit across Turkey

New terminal at Sangachal with compressors for Shah Deniz and SCP

500 km of subsea flowlines in up to 550m water depth

Up to 30 subsea wells to be drilled with two semi-submersible rigs

Shafag-Asiman exploration



Shafag-Asiman:

- Water depth: 600-800m.
- 60km from Shah Deniz; 145km from Sangachal terminal.
- Deep (7,000m) reservoirs.
- Expected very high subsurface pressures.

Exploration:

- 3D seismic acquisition conducted.
- Exploration well, timing of which to be determined by availability of infrastructure.

Local content and social initiatives



| Local contractors/suppliers (AGT region) | Number | Spend (\$m) | |
|---|---------------|-----------------------|----------------------------|
| SMEs | 270 | 189 | } 43% of third party spend |
| State-owned companies | 22 | 40 | |
| JVs with local partners | 12 | 128 | |
| In-country spend with foreign suppliers | | 146 | |
| Total in-country spend | | 503 | |

| Social initiatives in Azerbaijan (\$m disbursed) | |
|--|-------------|
| ACG | 0.08 |
| Shah Deniz | 0.08 |
| BTC/SCP | 0.15 |
| BP100 | 0.31 |
| Total | 0.62 |

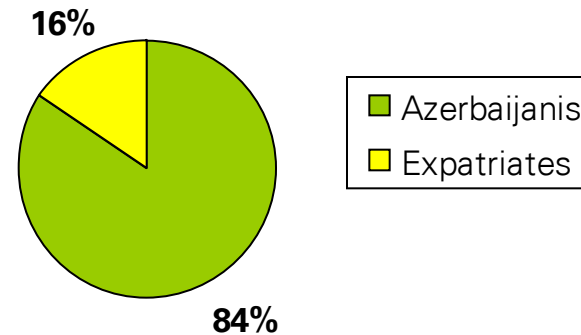


Employment of Azerbaijani nationals

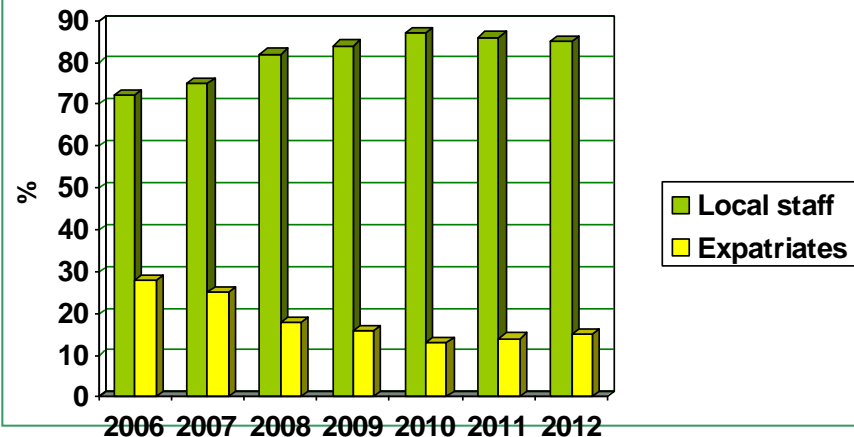


- 2,659 Azerbaijanis directly employed by BP
- 84% of permanent professionals in Azerbaijan comprised of national employees

Permanent professional employees in Azerbaijan



Permanent professional employees in Azerbaijan



Major social initiatives



- Enhancing local governance and environmental initiatives along BTC/SCP
- Establishment of a web-based Caspian Information Centre
- 'Meet the Buyer' event project in support of local market development
- School of Project Management
- The enterprise development and training programme
- Macroeconomic advisory and business enabling environment projects
- Microfinance lending programmes
- Oil and Gas scholarship programme and annual bursary awards
- Support for education through Qafqaz University – two new departments and five laboratories opened
- Business journalism training programme
- BP School Library project along BTC/SCP
- Support for publication of H.Z.Tagiyev book and research on the Azerbaijani novel 'Ali and Nino'
- Geosciences and engineering speaker series initiative
- Partnership with NOC and NPC and support for national teams

