



# Business Update

First half 2013 results

# Performance results (actual)



## Production



## Opex (\$m)



## Capex (\$m)

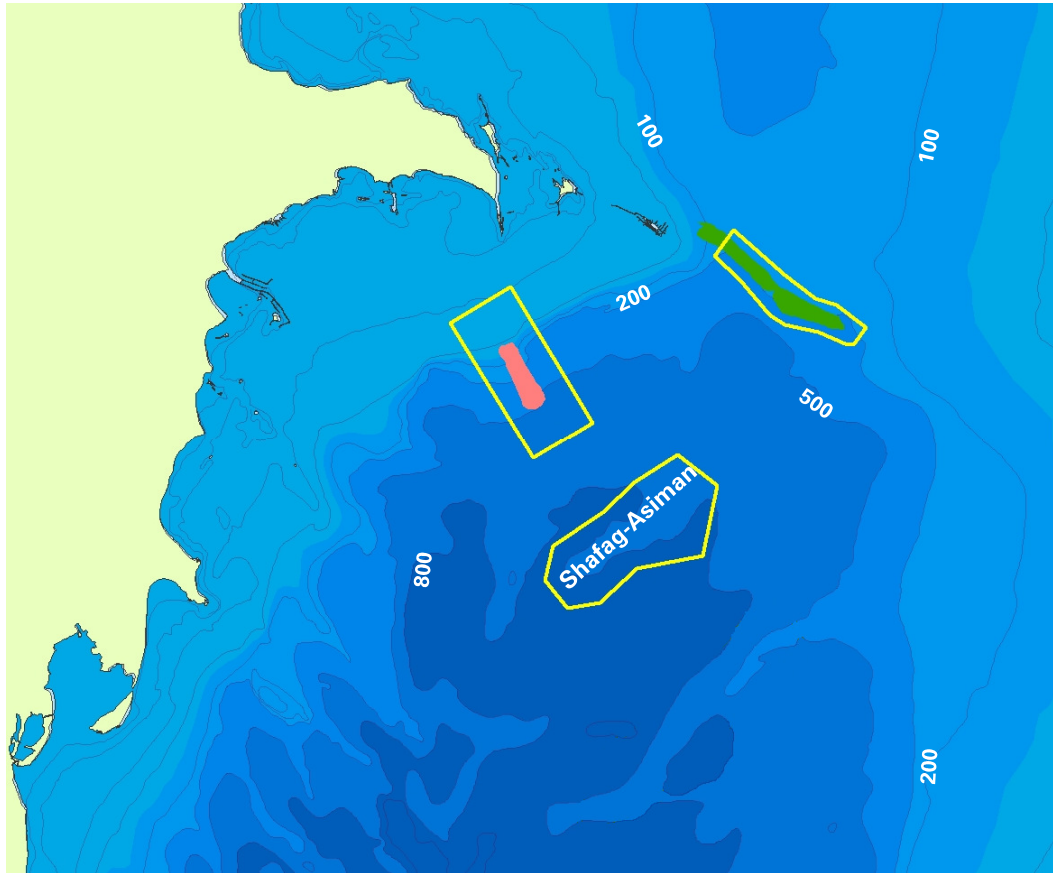
# 2013 highlights



- ACG achieved a total of 2.3 bn barrels of oil production since first oil
- BTC loaded the 2,255th tanker at Ceyhan
- BTC carried a total of over 230 million tonnes of crude
- Shah Deniz has continued plateau production
- Shah Deniz has delivered a total of about 43 bn cubic metres of gas and over 11 million tonnes of condensate since start.
- SD2 announced the selection of TAP as European export pipeline
- COP platform jacket sailed away for offshore installation
- COP topsides fabrication at ATA completed and ready for sail-away
- 'Shafag-Asiman' has continued 3D seismic data processing



# Shafag-Asiman exploration



## Shafag-Asiman:

- Water depth: 600-800m.
- 60km from Shah Deniz; 145km from Sangachal terminal.
- Deep (7,000m) reservoirs.
- Expected very high subsurface pressures.

## Exploration:

- 3D seismic acquisition conducted.
- Exploration well, timing of which to be determined by availability of infrastructure.

# Local content and social initiatives



<b>Local contractors/suppliers</b> (AGT region)	<b>Number</b>	<b>Spend</b> (\$m)	
SMEs	347	396	} 41% of third party spend
State-owned companies	29	77	
JVs with local partners	12	274	
In-country spend with foreign suppliers		276	
<b>Total in-country spend</b>		<b>1,023</b>	

<b>Social initiatives in Azerbaijan</b> (\$m disbursed)	
ACG	0.26
Shah Deniz	0.26
BTC/SCP	0.52
BP100	0.40
<b>Total</b>	<b>1.44</b>

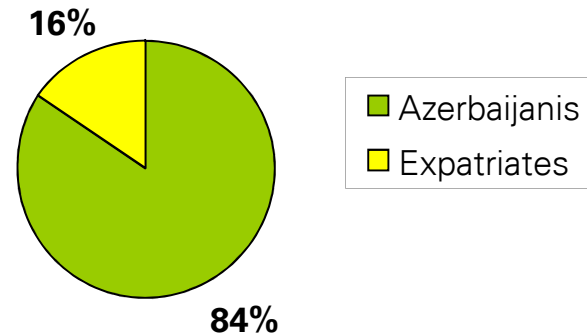


# Employment of Azerbaijani nationals

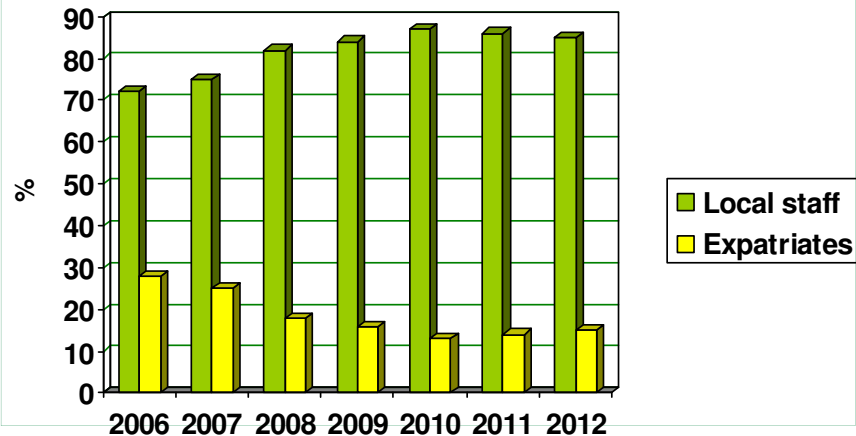


- 2,655 Azerbaijanis directly employed by BP
- 84% of permanent professionals in Azerbaijan comprised of national employees

Permanent professional employees in Azerbaijan



Permanent professional employees in Azerbaijan



# Major social initiatives



- Enhancing local governance and environmental initiatives along BTC/SCP
- Establishment of a web-based Caspian Information Centre (CIC)
- 'Meet the Buyer' event project in support of local market development
- School of Project Management
- The enterprise development and training programme
- Macroeconomic advisory and business enabling environment projects
- Microfinance lending programmes
- Oil and Gas scholarship programme and annual bursary awards
- Support for education through Qafqaz University – two new departments and five laboratories opened
- Business journalism training programme
- BP School Library project along BTC/SCP
- Support for publication of H.Z.Tagiyev book and research on the Azerbaijani novel 'Ali and Nino'
- Geosciences and engineering speaker series initiative
- Partnership with NOC and NPC and support for national teams

