Global Structured Products

Innovative energy risk management services and solutions

Keeping the world’s energy moving
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Keeping the world’s energy moving

Our supply and trading business is BP’s public face to the traded markets. We’re global and local, with 3,000 people working in 28 countries around the world, and 12,000 customers in more than 140 countries.
We produce oil and gas worldwide, so we have a deep understanding of the dynamics and demands of oil and gas markets. We use knowledge and insight to help you make the most of your assets.

We deliver **innovative solutions** for our customers in a complex market

Our combination of unique expertise in physical supply and trading, innovative financial structures, and world-class analytics delivers long-term value – from wellhead to end customer.

We create enduring, mutually beneficial **partnerships**

We put a lot of energy into our partnerships. That means building trust, and being open and respectful. Our partners span 140 countries, and together we succeed through a shared interest in achieving value across the supply chain.

*Under the US Dodd-Frank Act*
We work in 28 countries worldwide

The energy of our people makes the difference

Our customers often tell us they do business with us because of our team. So we go a long way to find the right people. Dynamic, diverse and highly skilled, they have extensive physical and financial oil and gas experience – acquired through corporate, trading and investment banking. Ultimately, it’s their energy and commitment that achieves success for our customers.

We care about how we deliver energy to the world...

We care about the way we deliver energy to the world. We operate in complex markets and jurisdictions with complex rules. Our focus is on navigating these rules in a compliant manner in order to deliver on our commitments.

...a global leader in energy price risk management
Structured Products –
showing the world the way forward in energy price risk management

Our team of over 40 across the globe manages exposure to energy prices with innovation and flexibility.

In fact, our team has the expertise in energy price risk management, financial trading and physical markets to develop creative solutions tailored to your specific needs. That’s why our customers are varied and numerous – from oil and gas producers, refiners, and importers to utilities, airlines, shipping, mining and industrial companies. Our customers also include banks, hedge funds and private equity firms.

*BP internal data*
We can do business in most energy commodities and markets worldwide, 24 hours a day, in various currencies.
Europe

Our London-based team has provided energy price risk management products to customers across a wide range of sectors in Europe and Africa for over 20 years. With access to BP’s expert team of financial and physical traders, our team is uniquely positioned to help you manage your oil and gas price exposure. From hedging to more structured solutions, we are here to help.

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The Americas

With offices in 22 locations covering the US, Canada, Mexico and Latin America, we’re a recognized industry leader in the region. We have been providing energy price risk management for third parties since 1989. In fact, we were the first oil and gas major to register as a swap dealer.

*BP Energy Company (BPEC) became a provisionally-registered swap dealer on July 29, 2013

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Our deep understanding of both market sector and geographies allows us to offer customized solutions on simple paper, structured deals and physical energy to our clients in over 30 jurisdictions from the east coast of Africa to the Pacific Islands.
BP surged to the top of the US natural gas tables this year, winning the top dealer spot in Henry Hub, among other categories. Besides being a huge physical player in North American gas, BP’s trading arm in Houston has registered as a swap dealer under the US Dodd-Frank Act, making it effectively a peer of the big Wall Street banks when it comes to offering financial risk management products to counterparties.

Energy Risk magazine
January 2016
BP at a glance

BP is one of the world’s leading integrated oil and gas companies. We provide fuel for transportation, energy for heat and light, lubricants to keep engines moving and petrochemical products used to make everything from paints to clothes to packaging.

Through our Upstream and Downstream operations, we find, develop and produce essential sources of energy, turning them into products people need. Our projects and operations help generate investment and tax revenues in countries and communities across the world.