



BP in the Middle East



Welcome to BP

We're delighted to have spoken to you and hope that you found it inspiring. We'd like to invite you to take a deeper look at our impressive work in Oman and the Middle East, and see how you can benefit from it.

Within this brochure you'll gain an insight into our unique BP culture, the breadth of our projects and importance of our operations here. There is also a page where you can find out more about BP at the end of the brochure and, because we have an open-door culture, we encourage you to contact us if you have any questions.

Welcome to BP.

Contents

2. Welcome to BP
4. Who are we?
6. What we do
8. Where we operate
10. Challenge programme for graduates
12. BP in the Middle East
14. Activities in the Middle East
15. BP in Oman
16. Upstream activities in Oman
17. Find out more

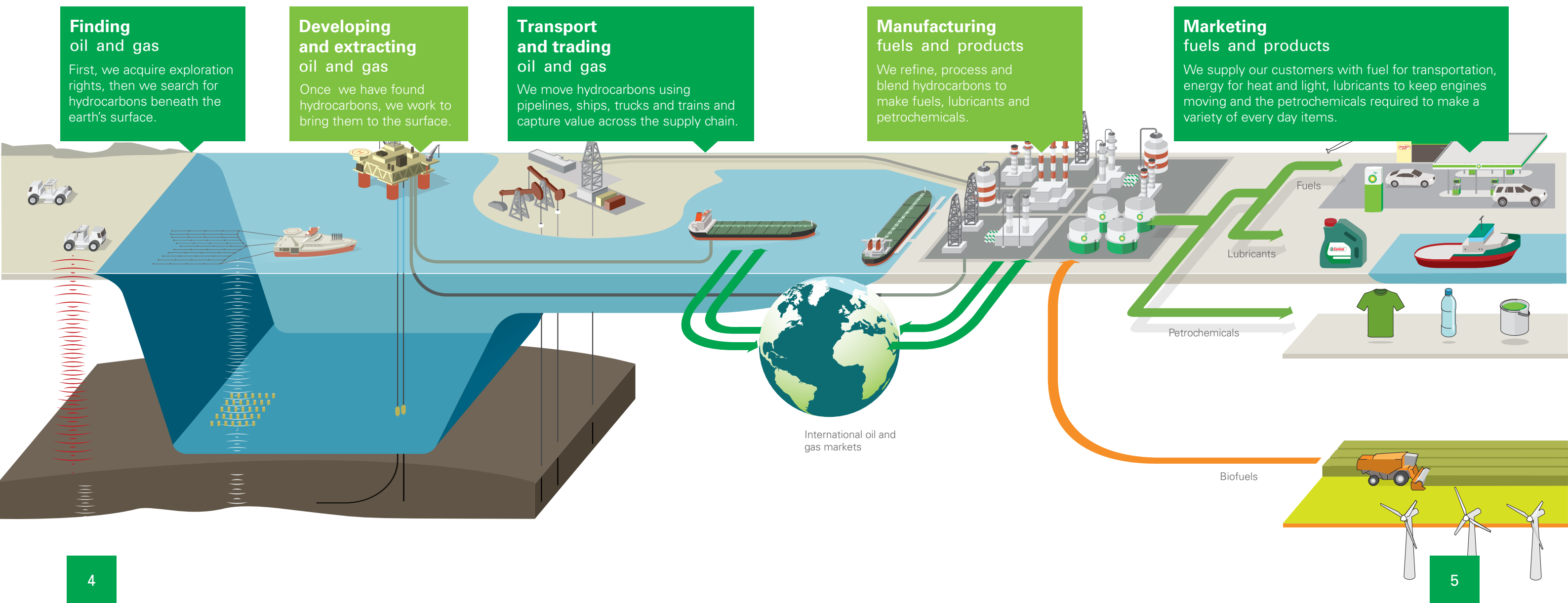
Who are we?

BP is an oil and gas industry leader. With nearly 86,000 talented people striving for excellence as one team, we operate at every phase of the energy lifecycle, and on every continent around the world.

Our strengths lie in exploration, deep water, giant fields, gas value chains and downstream. But it's our integrated model, which makes use of the full hydrocarbon value chain and seeks to add value for shareholders, that truly drives our exceptional shared functional performance. We take our corporate and social responsibilities seriously, so our operations are made all the more successful because of our outstanding, trustworthy relationships with stakeholders, governments and the local communities in which we operate.

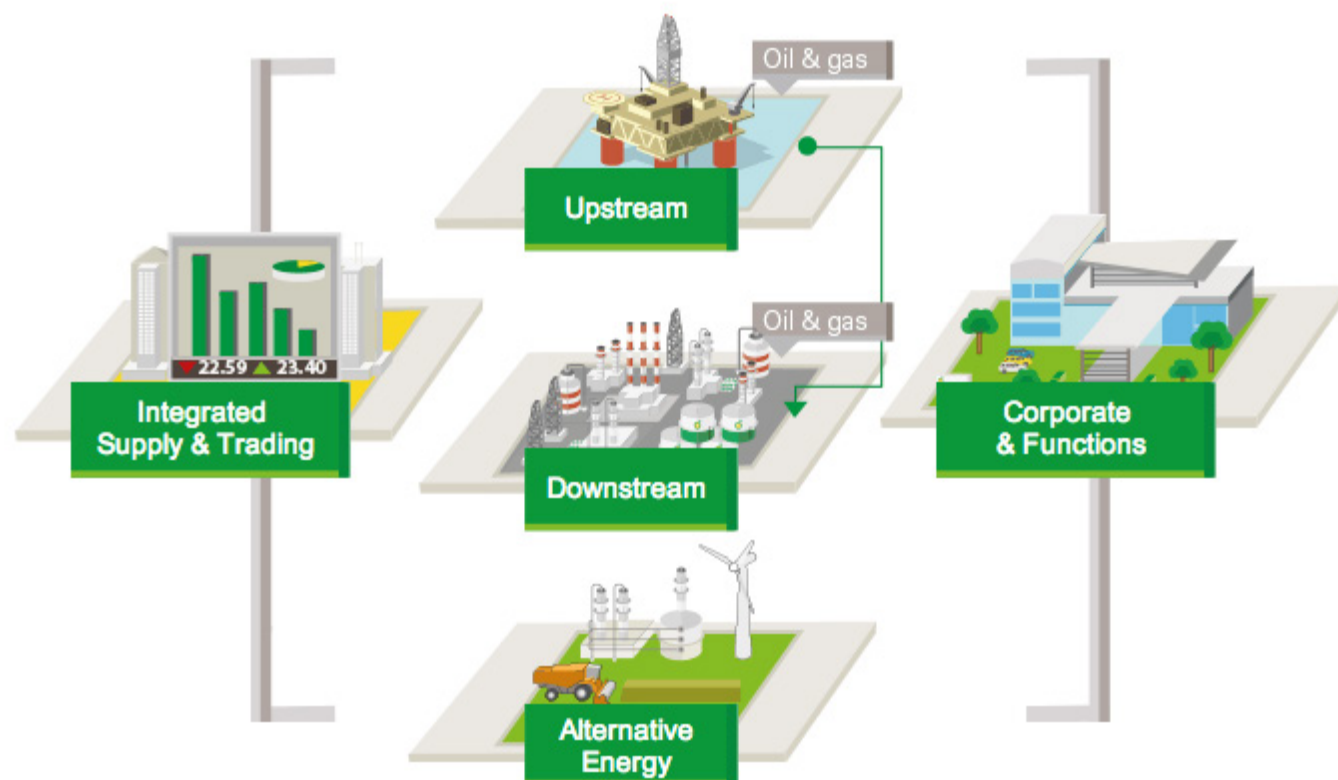
“The scale of our work is impressive and when you see the results, you realize just how important it is.”

Arzu, Exploration Manager



What we do

BP operates some of the oil and gas industry's largest projects. It's no wonder that we're proud to operate at every stage of the energy lifecycle:



Upstream

Teams in Upstream find, develop, recover and transport oil and natural gas around the world. We operate in 22 countries and, taking into account our in-house team, contractors and joint ventures, Upstream has 100,000 people.

Downstream

Our Downstream business is the product and service-led arm of BP, focused on fuels, lubricants and petrochemicals worldwide. Here, our people refine, supply, trade, transport, manufacture and market our products.

Integrated Supply & Trading

In Integrated Supply and Trading (IST), we work at the cutting edge of trading in London, Chicago, Houston, Calgary and Singapore – managing complex supply chains and overseeing trades of oil, natural gas and other commodities.

Alternative Energy

BP Alternative Energy continues to invest in a sustainable and secure energy future – producing lower-carbon fuels and power, while developing sustainable energy technologies. We're involved in advanced biofuels and onshore US wind power, and we partner with entrepreneurial companies to understand how their products and technologies might interact with our businesses.

Corporate & Functions

Corporate and Functions is the backbone of our organisation. Its operations support our global business and contribute to key decisions about the BP group and our strategy. Functions range from safety and operational risk to head office roles like audit, legal and shipping, with major hubs in London, Houston and Singapore.

BP Statistical Review of World Energy



For 62 years, the BP Statistical Review of World Energy has provided high-quality and globally consistent data on world energy markets. By objectively examining the latest data, country-by-country and fuel-by-fuel, we help analysts and policymakers in the industry determine the important trends and assess the challenges and opportunities that lie before us.

Published annually in June, it's one of the most widely respected and authoritative publications in the field of energy economics. It's used for reference by the media, academia, world governments and energy companies.

[You can view the 2013 review here](#)

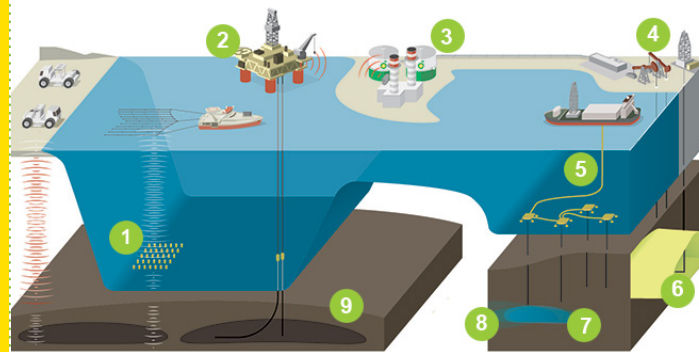
Where we operate

BP operates in over 80 countries to meet the growing energy needs of people around the globe.

Upstream

Our Upstream business operates in 22 countries worldwide and focuses on areas that play to our strengths - particularly exploration, deep water, gas value chains and giant fields.

Our major interests are in Abu Dhabi, Angola, Australia, Georgia and Turkey (AGT), Brazil, Canada, China, India, Indonesia, Iraq, North Africa, Norway, Oman, Trinidad & Tobago, Russia, the UK and the US.



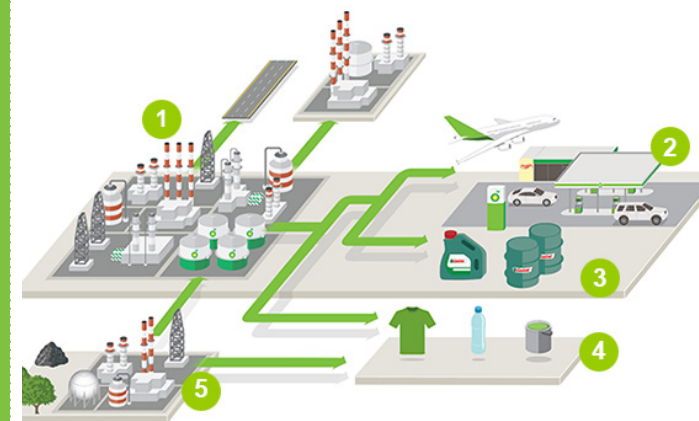
[Visit our website to find out more about BP Upstream](#)

Downstream

Downstream is responsible for the refining, manufacturing, marketing, transportation, supply and trading of crude oil, petroleum, petrochemical products and their related services to wholesale and retail customers.

We operate hydrocarbon value chains across three main businesses: fuels, which includes refineries and a number of fuels marketing businesses; lubricants, which manufactures and markets lubricants and related products; and petrochemicals, which manufactures intermediate chemicals mostly for the textiles and packaging industries.

Our refineries and petrochemical plants use some of the world's most innovative technologies to develop and produce the finest products, worldwide. They're located in Australia, Belgium, China, Germany, Indonesia, Malaysia, the Netherlands, New Zealand, South Africa, South Korea, Spain, Taiwan, the UK and the US.



[Visit our website to find out more about BP Downstream](#)

Alternative Energy

Building and maintaining sustainable, low-carbon businesses is the focus of Alternative Energy.

Since 2005, we have invested around \$7 billion and aim to continue to create new ways to create energy and reduce the world's CO2 emissions.

Our people work in Brazil, the UK and the US, in three key areas: biofuels, emerging business and ventures, and wind. In biofuels, we produce ethanol from sugarcane; while emerging business and ventures creates insights and develops business models to enhance the long-term value of BP; and wind harnesses energy onshore in the US.

[Visit our website to find out more about BP Alternative Energy](#)

Challenge programme for graduates

Delivering energy to the world safely and efficiently takes the combined talents of an outstanding global team. When you join BP's graduate challenge programme, not only will you become part of this team, but you'll make a real, valued difference to live projects. At the same time, you'll grow your expertise to meet your ambitions and achieve your career goals.

We're committed to excellence in all we do and that includes your training and development. During the programme, we offer our graduate challengers both formal and on-the-job training, along with regular access to a mentor. More than that, we'll make sure you enjoy the impressive rewards and benefits we offer all our people.

Upstream challenge programme

Our upstream operations in the Middle East are some of our largest and most important – and that makes our graduate programmes here all the more exciting.

Whether your interests lie in environmental engineering, geosciences or chemical and process engineering, we have opportunities to suit you. Similarly, if you're looking to excel in safety or are eager to work in drilling, completions and interventions engineering, the scope of life at BP means you can work on big projects early in your career. As you do, you'll learn a remarkable amount, develop a huge breadth of skills and find yourself in a position to make a real difference to the future of energy.

We recruit graduates in the following locations:

- Angola
- Australia
- Azerbaijan
- Brazil
- Canada
- China
- Egypt
- Germany
- Indonesia
- Malaysia
- Norway
- Oman
- Singapore
- Southern Africa
- Spain
- Trinidad & Tobago
- UK
- US

Find out more about our graduate opportunities in **Oman** and **other locations**



At BP Oman, there's an opportunity to learn from your experienced colleagues, develop further and achieve your career ambitions.

Mohamed Najwani
Drilling Engineer Team Leader

f Facebook

Whether we're sharing stories about current challenge programme graduates or giving you information on upcoming events, BP's Facebook page is a way for us to stay in touch with aspiring graduates, all over the world. Visit and like our page to keep up to date.

facebook.com/bpcareers

BP in the Middle East

BP has been working in the Middle East for over 100 years. Today, we continue to seek opportunities to unlock reserves from mature, giant oil fields and from unconventional tight gas reservoirs to produce essential sources of energy and deliver long-term value to the region.

As well as developing successful partnerships with national oil companies, with whom we share our experience, we are breaking new ground in technology and applying our capabilities in the Middle East.

Our regional organisation is headquartered in Abu Dhabi and we have representative offices in Kuwait and Qatar. We also run fuels marketing and trading businesses from Dubai reaching out to 38 countries.

BP in the community

We aim to make a meaningful social contribution in the countries we operate in. We strive to be a force for good and to demonstrate this through the creation of job opportunities and the engagement of local suppliers.

We are committed to developing local capabilities through various educational programmes across the Middle East. We are also actively engaged with universities and professional bodies in the region, regularly sponsoring educational initiatives that foster young talent.

Community development initiatives

All our businesses throughout the Gulf region support the **BP young adventurers programme**. Developed by BP to help educate teenagers in the Gulf, the programme has taken thousands of teenagers on weekends of learning and adventure to help build their self-awareness, develop their leadership skills and make them more safety-conscious and environmentally aware.

We sponsor the Environment Agency Abu Dhabi to support the **Sustainable Schools Initiative (SSI)**. SSI is a project that helps build the capacity of schools to address their own environmental impact and roll-out a sustained environmental education and awareness activity for their whole school community.

BP is one of the founding supporters of the **Emirates Foundation** and has been an active member since its inception in Abu Dhabi in 2005. Through our strategic partnership with the foundation, we equip young people with the skills, leadership and motivation needed to pursue successful careers in the private sector.

We support two special university awards programmes in the UAE with the **American University of Sharjah (AUS)** and the **Khalifa University (KU)** to recognise students’ outstanding achievements on their academic research projects.

We also support the **Khalifa Fund for Enterprise Development**. It aims to help small and medium-sized enterprises build their capacity. By sharing our knowledge and experience with them, we hope to create a new generation of Emirati entrepreneurs.



“The future is exciting, and BP is strongly committed to continuing our long-standing partnership with Abu Dhabi.”

Abdulkarim Al Mazmi,
General Manager and Chief Representative for BP UAE

Activities in the Middle East

BP is in the Middle East for the long term. We aim to make real improvements that contribute sustainable growth by creating wealth and jobs that offer real career opportunities. Our aim is to develop useful skills and invest time and money in our people. We develop local capabilities through initiatives which include seconding employees to different BP locations worldwide.

Upstream activities in the Middle East include joint ventures with the Abu Dhabi National Oil Company and the development of tight gas fields in Oman and the super giant Rumaila field in Iraq.

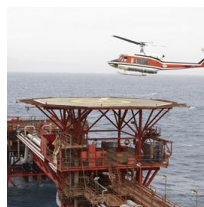
Our portfolio in the Middle East includes:

Egypt

BP has been investing in Egypt's energy industry for almost 50 years, and currently produces almost 15% of Egypt's entire oil production and supplies nearly 40% of the domestic gas demand with its partners. BP is committed to the future of Egypt and its energy sector, including developing the West Nile Delta project.

We are committed to being a prominent player in the new phase of Egypt's hydrocarbon industry and the development of a world-scale gas business in the offshore Nile Delta. With our partners in Ras El Barr (REB) concession, we established the Pharaonic Petroleum Company to run the gas business within REB concession.

The West Nile Delta (WND) Major Project aims to provide a major new source of gas for the domestic market in Egypt.



Libya

We're carrying out one of the largest exploration programmes in BP's history in Libya and are planning to start drilling offshore in 2014.

Iraq

BP and the China National Petroleum Corporation are working through a technical service contract with Iraq's state-owned South Oil Company to increase production from the Rumaila oilfield, near Basra in southern Iraq.

Oman

Our activities in Oman focus on the development of Block 61 and the Khazzan and Makarem gas fields.

UAE

BP was at the forefront of the discovery of oil in Abu Dhabi in 1958 and has played a significant role in the development of the industry. Our interests include shareholdings in Abu Dhabi Marine Operating Company (BP share 14.67%), Abu Dhabi Company for Onshore Oil Operators (9.5%), Abu Dhabi Gas Liquefaction Company (10%), the Natural Gas Shipping Company (10%) and Bunduq Company Limited (3%).

BP in Oman

BP is a pioneer in exploiting tight gas. We are applying our technology and expertise to develop one of the Middle East's largest tight gas accumulations, located in Oman.

Omani citizens currently make up around 70% of our workforce in Oman and we are committed to developing Oman's people through our presence in the country.

BP in the community

BP works with the government and with local communities in partnerships of mutual advantage, while providing energy to customers in a safe, sustainable and environmentally responsible way. We are also committed to developing local capabilities through various educational programmes.



Community development initiatives

In 2012, we launched our **technician development programme**, a multi-year development programme for Omani nationals, designed to take diploma graduates from technical colleges from foundation level to world-class technician over a five-year period. We have supported a summer school and vocational training project for women and children in a community near our concession area. We are also supporting a scholarship programme for a number of high-achieving Omani Bachelors and Masters students.

Our business in Oman supports the **BP young adventurers programme**, with many Omani school children taking part in weekends of learning and adventure to help build their self-awareness, develop their leadership skills and make them more safety-conscious and environmentally aware.

We aim to contribute to sustainable socio-economic development for people living within or close to Block 61 and we will also seek to support education and enterprise development more broadly in Oman.

The full-scale development of Khazzan will also support job creation in our supply chain in Oman and we are committed to maximizing the amount of local content in delivering the project.



Upstream activities in Oman

In January 2007, BP signed an agreement with the Omani government for the appraisal and development of the Khazzan and Makarem gas accumulation in Block 61.

In March 2011, we achieved a major milestone with the first gas delivery to the government from its extended well test project. This successful pilot project is helping to demonstrate the potential of a much larger-scale development.

BP recorded another milestone in September 2013 when it began drilling the KZN-14 well in the Block 61 concession. This represents the first of several hundred development wells to be drilled in the block. The full field development will involve drilling around 300 wells.

The Khazzan project is the best option available to Oman for new, affordable gas supply on a significant scale. It aims to achieve production of around one billion cubic feet of gas per day – which would increase Oman’s total domestic supply by around a third.

Other activities in Oman

BP Marine has a fuel bunkering operation at Salalah Port in southern Oman to cater for one of the world’s fastest-growing trade routes. Three main grades of fuel are delivered from a recently completed fuel storage terminal.

Lubricants are distributed through the Oman Oil Marketing Company (OOMCO), which markets both BP and Castrol brands through a network of OOMCO-branded forecourts, Lubes plus sites and high street retailers.

Air BP has an agreement with OOMCO to provide technical advice, training and management services related to aviation operations and marketing.

Find out more

BP Careers

Find out more about the world of opportunities we offer at BP. Visit our careers site bp.com/careers

LinkedIn

We use LinkedIn to engage aspiring candidates and outstanding talent online. Our company page is regularly updated with news and information, including current jobs, and aims to reach experienced professionals across all segments and regions. Link up and keep in touch with BP.

Careers page - linkedin.com/company/bp/careers

Company page - linkedin.com/company/bp

BP on YouTube

Watch BP come to life on YouTube. Subscribe to our channel and gain insights into the groundbreaking work we do, hear stories from current graduates and professionals and learn how we support our people to become leaders of tomorrow.

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