

# BP p.l.c. Group results

## First quarter 2020



### Performance with purpose: protecting our people, supporting our communities, strengthening our finances

#### Bernard Looney – Chief executive officer:

This extraordinary time for the world demands extraordinary responses. And thankfully we are seeing that just about everywhere we look around the world. Our industry has been hit by supply and demand shocks on a scale never seen before, but that is no excuse to turn inward. BP, like many other companies, is stepping up and extending a helping hand to those in need. We do it not because it is expected of us – but because we want to. That is consistent with our purpose.

We are focusing our efforts on protecting our people, supporting our communities and strengthening our finances. I am incredibly proud of the work that our people are doing in all three areas, particularly our colleagues in operations – from rigs to retail and everywhere in between – who are continuing to deliver energy and provide goods in the most difficult of circumstances.

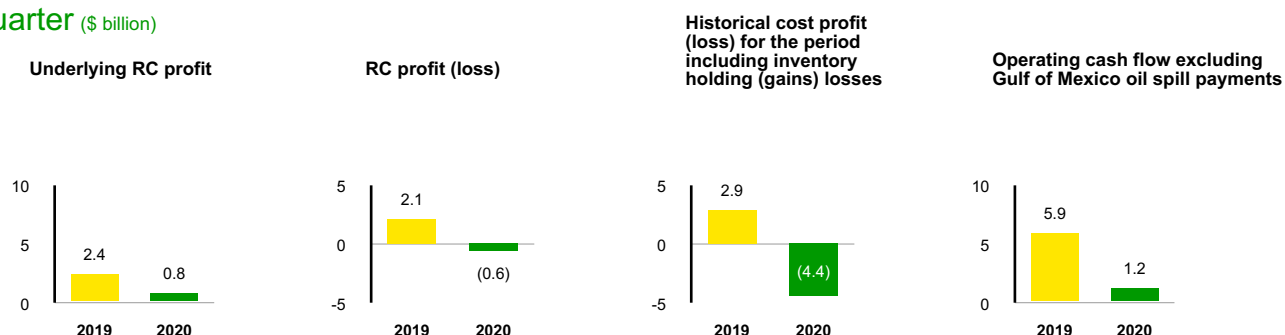
At the same time, we are taking decisive actions to strengthen our finances – reinforcing liquidity, rapidly reducing spending and costs, driving our cash balance point lower.

We are determined to perform with purpose and remain committed to delivering our net zero ambition.

#### First quarter 2020 results

- Underlying replacement cost profit for the first quarter was \$0.8 billion, compared with \$2.4 billion for the same period a year earlier. The result reflected lower prices, demand destruction in the Downstream particularly in March, a lower estimated result from Rosneft and a lower contribution from oil trading. It was also impacted by \$0.2 billion non-cash underlying foreign exchange (FX) effects in other businesses and corporate, including FX translation impacts of finance debt in the BP Bunge Bioenergia joint venture.
- Replacement cost loss for the first quarter was \$0.6 billion, compared with a profit of \$2.1 billion for the same period a year earlier, including a \$1.4 billion net adverse impact of non-operating items and fair value accounting effects.
- Inventory holding losses of \$3.7 billion, as a result of the dramatic drop in oil prices at the quarter end, were the main driver of the reported historical cost loss of \$4.4 billion.
- Operating cash flow for the first quarter, excluding Gulf of Mexico oil spill payments, was \$1.2 billion, including a \$3.7 billion working capital build (after adjusting for net inventory holding losses) driven by higher Downstream product balances and trading mark-to-market receivable balances at the end of the quarter. Gulf of Mexico oil spill payments in the quarter were \$0.3 billion on a post-tax basis.
- Receipts from divestments and other proceeds were \$0.7 billion in the first quarter.
- Net debt at the end of the quarter was \$51.4 billion, \$6.0 billion higher than a quarter earlier. Also reflecting lower equity including FX impacts, gearing at quarter end was 36.2%.
- At the end of the quarter BP had around \$32 billion of liquidity available.
- A dividend of 10.5 cents per share was announced for the quarter.

#### First quarter (\$ billion)



#### Financial summary

	First quarter 2020	Fourth quarter 2019	First quarter 2019
<b>\$ million</b>			
Profit (loss) for the period attributable to BP shareholders	(4,365)	19	2,934
Inventory holding (gains) losses, net of tax	3,737	(23)	(839)
RC profit (loss)	(628)	(4)	2,095
Net (favourable) adverse impact of non-operating items and fair value accounting effects, net of tax	1,419	2,571	263
Underlying RC profit	791	2,567	2,358
RC profit (loss) per ordinary share (cents)	(3.11)	(0.02)	10.38
RC profit (loss) per ADS (dollars)	(0.19)	0.00	0.62
Underlying RC profit per ordinary share (cents)	3.92	12.67	11.69
Underlying RC profit per ADS (dollars)	0.24	0.76	0.70

RC profit (loss), underlying RC profit, operating cash flow excluding Gulf of Mexico oil spill payments, working capital, organic capital expenditure, net debt and gearing are non-GAAP measures. These measures and inventory holding gains and losses, non-operating items, fair value accounting effects, underlying production, Upstream plant reliability and refining availability are defined in the Glossary on page 30.

The commentary above and following should be read in conjunction with the cautionary statement on page 33.

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### Outlook

- The economic impact of the COVID-19 pandemic coupled with pre-existing supply and demand factors have resulted in an exceptionally challenged commodity environment. Product demand has sharply reduced, notably for mobility, contributing sharp falls in refining margins and utilization. The resulting reduction in demand for crude oil has begun to put severe pressure on storage and logistics, with a substantial effect on prices and has promoted volatility. In April, OPEC and its partners agreed to significant supply cuts that are expected to help reduce the imbalance but are unlikely to prevent material supply shut ins by oil producers in the near-term, some of which may be difficult to reverse. Challenges in gas markets, following significant growth in supply over recent years, have been compounded by the pandemic, lowering LNG demand.
- In March, Brent crude marker prices and BP's refining marker margin touched levels not seen for well over a decade, while Henry Hub gas price hit multi-year lows and prices and margins have continued to remain depressed.
- Looking forward, there remains an exceptional level of uncertainty regarding the near-term outlook for prices and product demand, particularly while many economies remain under lockdown. There is the risk of more sustained consequences depending on the efforts of governments and the public and private sectors to manage the health, economic and financial stability effects of the pandemic.
- Upstream second-quarter reported production is expected to be lower compared to the first quarter. There are significant uncertainties with regard to the implementation of OPEC+ restrictions, price impacts on entitlement volumes, divestments, market restrictions given lack of demand for oil and COVID-19 operational impacts.
- In Downstream, material impacts from COVID-19 are expected in the second quarter. Product demand in fuels marketing is expected to be significantly lower in BP's key European and North America businesses. In refining, reduced utilization is expected due to the overall product demand declines, as well as significantly lower refining margins. In addition, a lower level of North American heavy crude discounts is expected.
- During the second quarter BP also expects to make the annual payment of around \$1.2 billion relating to the Gulf of Mexico spill settlement.
- Gearing is expected to remain above the 20 to 30% target range into 2021. It is expected to trend down over time reflecting receipt of divestment proceeds and reversal of first quarter working capital impacts, and as BP's financial interventions take effect.
- BP's future financial performance, including cash flows, net debt and gearing, will be impacted by the extent and duration of the current market conditions and the effectiveness of the actions that it and others take, including its financial interventions. It is difficult to predict when current supply and demand imbalances will be resolved and what the ultimate impact of COVID-19 will be.

### Taking decisive action

- BP is taking a series of interventions to strengthen its finances.
- BP has strengthened its balance sheet, with around \$32 billion of liquidity at quarter end, including a new \$10 billion revolving credit facility. In April BP has issued around \$7 billion of new bonds.
- 2020 organic capital spending is expected to be around \$12 billion, a reduction of around 25% on full-year guidance given in February. In the Upstream, most of the interventions are being made in areas not expected to have a significant impact on 2020 cash generation at lower prices. These include delaying exploration and appraisal activities and curtailing development activities in lower margin areas, as well as rephasing or minimizing spend on projects in the early phases of development. These interventions are expected to reduce 2020 underlying production by around 70mboe/d compared with 2019. In Downstream, the capital expenditure reduction contribution is expected to be around \$1 billion in 2020. Interventions are primarily related to growth projects and are also not expected to have a significant impact on operating cash in the short term. BP expects to continue to invest around \$500 million in low-carbon activities in 2020.
- BP plans to reduce cash costs by \$2.5 billion by the end of 2021 relative to 2019. The reduction is expected to result both from cost-saving measures across BP's business as well as an important contribution from actions including increased digitisation, further integration and removing duplication, and new ways of working. Some of these cost savings may have associated restructuring charges.
- The programme to deliver \$15 billion of announced transactions by mid-2021 remains on track, although the current market environment remains challenging. BP has delivered \$10.1 billion of announced transactions since the start of 2019. The phasing of receipt of \$10 billion of divestment proceeds by the end of 2020 will be revised as transactions complete. BP has reconfirmed its commitment to completing the sale of its Alaska business to Hilcorp in 2020, subject to regulatory approvals. The total consideration of \$5.6 billion is unchanged but the structure of the consideration and phasing of payments have been revised to respond to the current environment.
- BP will continue to review these actions, and any further actions that may be appropriate, in response to changes in prevailing market conditions.

### Maintaining safe operations

- BP continues to monitor the impact of COVID-19 on our global operations and to date there has been no significant operational impact. This could change through the rest of the second quarter.
- Despite significant challenges of the environment, BP's operations continued to perform safely and reliably in the quarter. BP-operated Upstream plant reliability was 93.0% and refining availability was strong at 96.1%.
- BP is taking significant steps to protect and support its staff through the pandemic. These include reducing manning levels where possible and changing working patterns to support social distancing; introducing testing to reduce spread of virus in offshore installations; requesting all staff who are able to do so to work from home since mid-March; and deploying personal protective equipment (PPE), enhanced cleaning and social distancing measures in retail sites.
- BP is also providing enhanced support and guidance on safety, health and hygiene, homeworking and mental health to all staff. In March BP informed staff that for three months no BP employees would lose their jobs as a result of virus-related cost reductions.

### Supporting communities

- BP is offering support across the world to the communities in which it works in their response to the pandemic.
- These actions include: providing free fuel and discounts to emergency services vehicles and workers in a number of countries; donating PPE to health services; donating access to our supercomputer in Houston to aid researchers investigating the pandemic; donating ethanol from our biofuels production for sanitizers; donating to MIND, the mental health charity, and the World Health Organization's response fund; supporting all staff in volunteering efforts and matching employee donations to charities.

### Group headlines

#### Results

For the first quarter, underlying RC profit was \$791 million, compared with \$2,358 million in 2019. Underlying RC profit is after adjusting RC loss for a net charge for non-operating items of \$1,391 million and net adverse fair value accounting effects of \$28 million (both on a post-tax basis).

RC loss was \$628 million for the first quarter, compared with a profit of \$2,095 million in 2019.

Loss for the first quarter attributable to BP shareholders was \$4,365 million, compared with a profit of \$2,934 million for the same period in 2019.

See further information on pages 4, 25 and 26.

#### Effective tax rate

The effective tax rate (ETR) on RC profit or loss\* for the first quarter was 280%, compared with 42% for the same period in 2019.

Adjusting for non-operating items and fair value accounting effects, the underlying ETR\* for the first quarter was 55%, compared with 40% for the same period a year ago. The higher underlying ETR for the first quarter reflects charges for the reassessment of the recognition of deferred tax assets. The underlying effective tax rate for the full year is sensitive to the volatility in the current environment and updates will be provided throughout the year. ETR on RC profit or loss and underlying ETR are non-GAAP measures.

#### Dividend

BP today announced a quarterly dividend of 10.5 cents per ordinary share (\$0.63 per ADS), which is expected to be paid on 19 June 2020. The corresponding amount in sterling will be announced on 8 June 2020. See page 22 for more information.

#### Share buybacks

BP repurchased 120 million ordinary shares at a cost of \$776 million (including fees and stamp duty) in the first quarter. In January 2020, the share dilution buyback programme had fully offset the impact of scrip dilution since the third quarter 2017.

#### Operating cash flow\*

Operating cash flow excluding Gulf of Mexico oil spill payments\* was \$1.2 billion for the first quarter. These amounts include a working capital\* build of \$3.7 billion in the first quarter, after adjusting for net inventory holding losses\* and working capital effects of the Gulf of Mexico oil spill. The comparable amount for the same period in 2019 was \$5.9 billion.

Operating cash flow as reported in the group cash flow statement was \$1.0 billion for the first quarter, including a working capital release of \$0.7 billion, compared with \$5.3 billion for the same period in 2019.

See page 28 and Glossary for further information on Gulf of Mexico oil spill cash flows and on working capital.

#### Capital expenditure\*

Organic capital expenditure\* for the first quarter was \$3.5 billion, compared with \$3.6 billion for the same period in 2019.

Inorganic capital expenditure\* for the first quarter was \$0.3 billion, compared with \$2.0 billion for the same period in 2019.

Organic capital expenditure and inorganic capital expenditure are non-GAAP measures. See page 24 for further information.

#### Divestment and other proceeds

Divestment proceeds\* were \$0.7 billion for the first quarter, compared with \$0.6 billion for the same period in 2019.

#### Gearing\*

Net debt\* at 31 March 2020 was \$51.4 billion, compared with \$45.1 billion a year ago. Gearing at 31 March 2020 was 36.2%, compared with 30.4% a year ago. Net debt and gearing are non-GAAP measures. See page 23 for more information.

#### Brian Gilvary – Chief financial officer:

"We are dealing with an exceptionally challenging environment and the unprecedented effects of demand destruction and price impacts that can be seen in these results are expected to continue through the second quarter. Despite this our underlying businesses performed well in the first quarter, although our headline results were impacted by foreign exchange as well as price effects at the quarter end. We have developed a clear plan and are confident in increasing resilience in our financial framework through a set of interventions focused on building liquidity, strengthening our balance sheet and reducing expenditure to drive our cash balance point below \$35 per barrel in 2021."

\* For items marked with an asterisk throughout this document, definitions are provided in the Glossary on page 30.

The commentary above contains forward-looking statements and should be read in conjunction with the cautionary statement on page 33.

# BP p.l.c. Group results

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### Analysis of underlying RC profit\* before interest and tax

\$ million	First quarter 2020	Fourth quarter 2019	First quarter 2019
<b>Underlying RC profit before interest and tax</b>			
Upstream	1,871	2,678	2,928
Downstream	921	1,438	1,733
Rosneft	(17)	412	567
Other businesses and corporate	(561)	(250)	(418)
Consolidation adjustment – UPII*	178	24	(13)
<b>Underlying RC profit before interest and tax</b>	<b>2,392</b>	<b>4,302</b>	<b>4,797</b>
Finance costs and net finance expense relating to pensions and other post-retirement benefits	(668)	(781)	(754)
Taxation on an underlying RC basis	(953)	(955)	(1,620)
Non-controlling interests	20	1	(65)
<b>Underlying RC profit attributable to BP shareholders</b>	<b>791</b>	<b>2,567</b>	<b>2,358</b>

Reconciliations of underlying RC profit or loss attributable to BP shareholders to the nearest equivalent IFRS measure are provided on page 1 for the group and on pages 6-11 for the segments.

### Analysis of RC profit (loss)\* before interest and tax and reconciliation to profit (loss) for the period

\$ million	First quarter 2020	Fourth quarter 2019	First quarter 2019
<b>RC profit before interest and tax</b>			
Upstream	1,023	614	2,884
Downstream	664	1,433	1,765
Rosneft	(17)	503	486
Other businesses and corporate	(698)	(1,432)	(546)
Consolidation adjustment – UPII	178	24	(13)
<b>RC profit before interest and tax</b>	<b>1,150</b>	<b>1,142</b>	<b>4,576</b>
Finance costs and net finance expense relating to pensions and other post-retirement benefits	(790)	(903)	(882)
Taxation on a RC basis	(1,008)	(244)	(1,534)
Non-controlling interests	20	1	(65)
<b>RC profit (loss) attributable to BP shareholders</b>	<b>(628)</b>	<b>(4)</b>	<b>2,095</b>
Inventory holding gains (losses)*	(4,884)	10	1,088
Taxation (charge) credit on inventory holding gains and losses	1,147	13	(249)
<b>Profit (loss) for the period attributable to BP shareholders</b>	<b>(4,365)</b>	<b>19</b>	<b>2,934</b>

# BP p.l.c. Group results

## First quarter 2020

### Strategic progress

#### Upstream

Upstream production for the first quarter, which excludes Rosneft, was 2,579mboe/d, 2.9% lower than a year earlier. Underlying production\*, adjusted for portfolio changes and entitlement impacts, was 0.7% higher than a year earlier, mainly due to reduced turnaround activities.

Upstream is making progress in the divestment programme including the completion of the sale of the San Juan, Arkoma and Anadarko fields in the US onshore and the recent announcement confirming that BP expects to complete the sale of its Alaska business in 2020.

BP continues to progress its major projects\*. The COVID-19 pandemic is slowing progress on some projects and impacts are currently being assessed. Of the 900mboe/d major project growth targeted for 2021, 700mboe/d is currently online.

#### Downstream

Refining operations in the quarter were strong with Solomon availability of 96.1%. However, reduction in utilization was seen towards quarter-end due to reducing fuel demand.

During the quarter BP announced plans to extend its convenience partnership with Albert Heijn to more than 100 sites across the Netherlands.

#### Advancing the energy transition

The BP joint venture with Didi in China, BP Xiaoju, went live in the quarter. It is now operational and active in building public fast-charging hubs in China, the world's largest and fastest developing electric vehicle market.

BP confirmed an agreement to invest in Santos' Moomba carbon capture and storage project in South Australia to capture and permanently store in geological formations 1.7 million tonnes of carbon dioxide a year.

BP signed a memorandum of understanding with a number of partners to develop Germany's first publicly accessible hydrogen network from Lingen to Gelsenkirchen. The planned network would link the production of green hydrogen with industrial customers in Lower Saxony and North Rhine-Westphalia.

In the quarter Lightsource BP, in which BP has a 50% stake, completed financing for a planned 260MW project in Texas. Output from the project – expected to start commercial operation in late 2020 – will be traded through a long-term arrangement with BP.

### Financial framework

**Operating cash flow** excluding Gulf of Mexico oil spill payments\* was \$1.2 billion for the first quarter of 2020, compared with \$5.9 billion for the same period in 2019.

**Organic capital expenditure\*** for the first quarter of 2020 was \$3.5 billion. BP now expects 2020 organic capital expenditure to be around \$12 billion.

**Divestment** and other proceeds were \$0.7 billion for the first quarter of 2020.

**Gulf of Mexico oil spill payments** on a post-tax basis was \$281 million in the first quarter of 2020. Payments for 2020 are expected to be less than \$1 billion on a post-tax basis.

**Gearing\*** at 31 March 2020 was 36.2%. See page 23 for more information.

Operating metrics	First quarter 2020 (vs. First quarter 2019)
Tier 1 and tier 2 process safety events	<b>21</b> (-7)
Reported recordable injury frequency*	<b>0.152</b> (-4.1%)
Group production	<b>3,715mboe/d</b> (-2.8%)
Upstream production (excludes Rosneft segment)	<b>2,579mboe/d</b> (-2.9%)
Upstream unit production costs*	<b>\$7.07/boe</b> (-4.4%)
BP-operated Upstream plant reliability*	<b>93.0%</b> (-3.2)
BP-operated refining availability*	<b>96.1%</b> (+1.8)

(a) Represents dividend announced in the quarter (vs. prior year quarter).

Financial metrics	First quarter 2020 (vs. First quarter 2019)
Underlying RC profit*	<b>\$0.8bn</b> (-\$1.6bn)
Operating cash flow excluding Gulf of Mexico oil spill payments (post-tax)	<b>\$1.2bn</b> (-\$4.7bn)
Organic capital expenditure	<b>\$3.5bn</b> (-\$0.1bn)
Gulf of Mexico oil spill payments (post-tax)	<b>\$0.3bn</b> (-\$0.4bn)
Divestment proceeds*	<b>\$0.7bn</b> (+\$0.1bn)
Gearing	<b>36.2%</b> (+5.8)
Dividend per ordinary share <sup>(a)</sup>	<b>10.50 cents</b> (2.4%)

The commentary above contains forward-looking statements and should be read in conjunction with the cautionary statement on page 33.



# BP p.l.c. Group results

## First quarter 2020

### Upstream

\$ million	First quarter	Fourth quarter	First quarter
	2020	2019	2019
Profit before interest and tax	955	614	2,886
Inventory holding (gains) losses*	68	—	(2)
RC profit before interest and tax	1,023	614	2,884
Net (favourable) adverse impact of non-operating items* and fair value accounting effects*	848	2,064	44
Underlying RC profit before interest and tax <sup>(a)</sup>	1,871	2,678	2,928

(a) See page 7 for a reconciliation to segment RC profit before interest and tax by region.

#### Financial results

The replacement cost profit before interest and tax for the first quarter was \$1,023 million, compared with \$2,884 million for the same period in 2019. The first quarter included a net non-operating charge of \$1,071 million, which principally relate to impairments, compared with a net charge of \$4 million for the same period in 2019. Fair value accounting effects in the first quarter had a favourable impact of \$223 million, compared with an adverse impact of \$40 million in the same period of 2019.

After adjusting for non-operating items and fair value accounting effects, the underlying replacement cost profit before interest and tax for the first quarter was \$1,871 million, compared with \$2,928 million for the same period in 2019. The result for the quarter mainly reflected lower liquids and gas realizations, partly offset by lower depreciation, depletion and amortization, lower exploration write-offs, and very strong gas marketing and trading.

#### Production

Production for the quarter was 2,579mboe/d, 2.9% lower than the first quarter of 2019. Underlying production\* for the quarter increased 0.7%, mainly due to reduced turnaround activities.

#### Key events

During the first quarter, BP executed a gas sale and purchase agreement with partners in the Greater Tortue Ahmeyim (GTA) project. GTA operations are severely affected by COVID-19 and the 2020 weather window for installation works can no longer be met resulting in a delay of around one year. BP is working with stakeholders to agree a revised work plan. A force majeure (FM) notice was issued under the lease and operate agreement with Golar LNG over the provision of a floating liquified natural gas vessel, where due to the FM event the lessee is not able to meet the connection date (BP operator 56%, Kosmos 27%, Petrosen 10%, SMHPM 7%).

In February, BP confirmed notification from the Brazilian National Petroleum Agency (ANP) of its approvals to postpone the deadline for declaring commerciality of the Wahoo (BP operator 35.7%, IBV Brasil Petróleo 35.7% Total 20%, Anadarko 8.6%) and Itaipu (BP operator 60%, Total 26.7%, Anadarko 13.3%) pre-salt discoveries offshore Brazil in the Campos basin, until June 2022.

On 29 March, BP confirmed completion of the restructuring of contractual arrangements for the Petrojari Foinaven floating production, storage and offloading vessel on the Foinaven field to the west of the Shetlands (BP operator 72%, RockRose Energy 28%).

In late March, BP started to relocate personnel from the remote Tangguh expansion project in Indonesia, as part of a COVID-19 response plan. BP continues progressing the major project\* and anticipates a delay to start-up (BP operator 40.22%, MI Berau B.V. 16.30%, CNOOC Muturi Ltd. 13.90%, Nippon Oil Exploration (Berau) Ltd. 12.23%, KG Berau Petroleum Ltd 8.60%, Indonesia Natural Gas Resources Muturi Inc 7.35%, KG Wiriagar Overseas Ltd 1.40%).

#### Outlook

Looking ahead, we expect second-quarter reported production to be lower compared to the first quarter, and will be subject to significant uncertainties with regard to the implementation of OPEC+ restrictions, price impacts on PSA\* and TSC\* entitlement volumes, divestments, market restrictions given lack of demand for oil and COVID-19 operational impacts.

*The commentary above contains forward-looking statements and should be read in conjunction with the cautionary statement on page 33.*

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### Upstream (continued)

\$ million	First quarter 2020	Fourth quarter 2019	First quarter 2019
<b>Underlying RC profit before interest and tax</b>			
US	539	645	612
Non-US	1,332	2,033	2,316
	<b>1,871</b>	<b>2,678</b>	<b>2,928</b>
<b>Non-operating items<sup>(a)</sup></b>			
US	(632)	(2,451)	(30)
Non-US	(439)	(272)	26
	<b>(1,071)</b>	<b>(2,723)</b>	<b>(4)</b>
<b>Fair value accounting effects</b>			
US	(2)	120	(93)
Non-US	225	539	53
	<b>223</b>	<b>659</b>	<b>(40)</b>
<b>RC profit (loss) before interest and tax</b>			
US	(95)	(1,686)	489
Non-US	1,118	2,300	2,395
	<b>1,023</b>	<b>614</b>	<b>2,884</b>
<b>Exploration expense</b>			
US	20	86	25
Non-US	182	180	342
	<b>202</b>	<b>266</b>	<b>367</b>
Of which: Exploration expenditure written off	98	155	284
<b>Production (net of royalties)<sup>(b)(c)</sup></b>			
<b>Liquids* (mb/d)</b>			
US	505	517	455
Europe	147	149	159
Rest of World	655	662	685
	<b>1,306</b>	<b>1,328</b>	<b>1,299</b>
<b>Natural gas (mmcf/d)</b>			
US	2,050	2,317	2,310
Europe	244	275	145
Rest of World	5,093	5,354	5,417
	<b>7,387</b>	<b>7,945</b>	<b>7,872</b>
<b>Total hydrocarbons* (mboe/d)</b>			
US	858	916	853
Europe	189	196	184
Rest of World	1,533	1,585	1,619
	<b>2,579</b>	<b>2,698</b>	<b>2,656</b>
<b>Average realizations*<sup>(d)</sup></b>			
Total liquids <sup>(e)</sup> (\$/bbl)	47.47	55.90	56.47
Natural gas (\$/mcf)	2.83	3.12	4.02
Total hydrocarbons (\$/boe)	31.80	36.42	39.37

- (a) First quarter 2020 includes impairment charges and loss principally related to the disposal of our Alaska business, BPX Energy assets and oil price impacts in the UK North Sea. Fourth quarter 2019 includes impairment charges which principally related to the disposal of heritage BPX Energy assets and our Alaska business. See Note 3 for further information.
- (b) Includes BP's share of production of equity-accounted entities in the Upstream segment.
- (c) Because of rounding, some totals may not agree exactly with the sum of their component parts.
- (d) Realizations are based on sales by consolidated subsidiaries only – this excludes equity-accounted entities.
- (e) Includes condensate, natural gas liquids and bitumen.

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### Downstream

\$ million	First quarter	Fourth quarter	First quarter
	2020	2019	2019
Profit (loss) before interest and tax	(3,951)	1,412	2,811
Inventory holding (gains) losses*	4,615	21	(1,046)
RC profit before interest and tax	664	1,433	1,765
Net (favourable) adverse impact of non-operating items* and fair value accounting effects*	257	5	(32)
Underlying RC profit before interest and tax <sup>(a)</sup>	921	1,438	1,733

(a) See page 9 for a reconciliation to segment RC profit before interest and tax by region and by business.

#### Financial results

The replacement cost profit before interest and tax for the first quarter was \$664 million, compared with \$1,765 million for the same period in 2019.

The first quarter includes a net non-operating gain of \$2 million, compared with a charge of \$4 million for the same period in 2019. Fair value accounting effects in the first quarter had an adverse impact of \$259 million, compared with a favourable impact of \$36 million in the same period in 2019.

After adjusting for non-operating items and fair value accounting effects, the underlying replacement cost profit before interest and tax for the first quarter was \$921 million, compared with \$1,733 million for the same period in 2019.

Replacement cost profit before interest and tax for the fuels, lubricants and petrochemicals businesses is set out on page 9.

#### Fuels

The fuels business reported an underlying replacement cost profit before interest and tax of \$689 million for the first quarter, compared with \$1,292 million for the same period in 2019.

The result for the quarter reflects strong refining operational performance and a lower level of turnaround activity, more than offset by a significantly weaker contribution from supply and trading, and adverse COVID-19 related impacts.

The refining result for the quarter reflects wider North American heavy crude oil discounts and lower turnaround activity, more than offset by lower refining margins. Operational performance across our refining portfolio was strong, with Solomon availability\* of 96.1%, albeit with some reduction in utilization towards quarter-end due to reducing fuel demand.

The fuels marketing result for the quarter reflects the impact of fuels demand destruction, initially in China, and more recently across our US and European businesses. In recent weeks we have seen our retail fuel volumes in North America and Europe fall by around 50%, and demand for aviation fuel in our key markets fall by around 80%.

Despite these fuel volume declines our store sales have remained resilient, demonstrating the strength of our convenience retail offer which we continue to expand, with the recently announced plans to grow our convenience partnership with Albert Heijn in the Netherlands.

#### Lubricants

The lubricants business reported an underlying replacement cost profit before interest and tax of \$167 million for the first quarter, compared with \$272 million for the same period in 2019. The result reflects significantly weaker demand, primarily driven by the impact of COVID-19 which has been particularly evident in China where we saw demand fall by more than 50% for the quarter. In recent weeks demand has begun to recover in China but has continued to fall in Europe, the US and India where volumes are currently down 50-90% compared to the same period last year.

#### Petrochemicals

The petrochemicals business reported an underlying replacement cost profit before interest and tax of \$65 million for the first quarter, compared with \$169 million for the same period in 2019. The result primarily reflects a weaker margin environment across both aromatics and acetyls.

#### Outlook

Looking to the second quarter of 2020, we expect material impacts from COVID-19. In our marketing businesses we expect product demand to be significantly lower due to the actions taken by countries to limit the spread of COVID-19, and in refining we expect reduced utilization due to the lower demand, as well as significantly lower industry refining margins. In addition we expect a lower level of North American heavy crude oil discounts.

*The commentary above contains forward-looking statements and should be read in conjunction with the cautionary statement on page 33.*



# BP p.l.c. Group results

## First quarter 2020

### Downstream (continued)

\$ million	First quarter 2020	Fourth quarter 2019	First quarter 2019
<b>Underlying RC profit before interest and tax - by region</b>			
US	557	556	531
Non-US	364	882	1,202
	<b>921</b>	<b>1,438</b>	<b>1,733</b>
<b>Non-operating items</b>			
US	6	(40)	1
Non-US	(4)	12	(5)
	<b>2</b>	<b>(28)</b>	<b>(4)</b>
<b>Fair value accounting effects<sup>(a)</sup></b>			
US	145	(37)	61
Non-US	(404)	60	(25)
	<b>(259)</b>	<b>23</b>	<b>36</b>
<b>RC profit before interest and tax</b>			
US	708	479	593
Non-US	(44)	954	1,172
	<b>664</b>	<b>1,433</b>	<b>1,765</b>
<b>Underlying RC profit before interest and tax - by business<sup>(b)(c)</sup></b>			
Fuels	689	1,068	1,292
Lubricants	167	333	272
Petrochemicals	65	37	169
	<b>921</b>	<b>1,438</b>	<b>1,733</b>
<b>Non-operating items and fair value accounting effects<sup>(a)</sup></b>			
Fuels	(257)	(41)	37
Lubricants	—	39	(4)
Petrochemicals	—	(3)	(1)
	<b>(257)</b>	<b>(5)</b>	<b>32</b>
<b>RC profit before interest and tax<sup>(b)(c)</sup></b>			
Fuels	432	1,027	1,329
Lubricants	167	372	268
Petrochemicals	65	34	168
	<b>664</b>	<b>1,433</b>	<b>1,765</b>
<b>BP average refining marker margin (RMM)* (\$/bbl)</b>	<b>8.8</b>	<b>12.4</b>	<b>10.2</b>
<b>Refinery throughputs (mb/d)</b>			
US	748	761	735
Europe	835	848	767
Rest of World	223	238	237
	<b>1,806</b>	<b>1,847</b>	<b>1,739</b>
<b>BP-operated refining availability* (%)</b>	<b>96.1</b>	<b>95.7</b>	<b>94.3</b>
<b>Marketing sales of refined products (mb/d)</b>			
US	1,038	1,156	1,077
Europe	954	1,051	993
Rest of World	519	537	520
	<b>2,511</b>	<b>2,744</b>	<b>2,590</b>
Trading/supply sales of refined products	3,377	3,519	3,296
Total sales volumes of refined products	<b>5,888</b>	<b>6,263</b>	<b>5,886</b>
<b>Petrochemicals production (kte)</b>			
US	611	518	601
Europe	1,371	1,141	1,160
Rest of World	1,153	1,353	1,299
	<b>3,135</b>	<b>3,012</b>	<b>3,060</b>

(a) For Downstream, fair value accounting effects arise solely in the fuels business. See page 26 for further information.

(b) Segment-level overhead expenses are included in the fuels business result.

(c) Results from petrochemicals at our Gelsenkirchen and Mülheim sites in Germany are reported in the fuels business.

# BP p.l.c. Group results

## First quarter 2020

### Rosneft

\$ million	First quarter 2020 <sup>(a)</sup>	Fourth quarter 2019	First quarter 2019
Profit (loss) before interest and tax <sup>(b)(c)</sup>	(218)	534	526
Inventory holding (gains) losses*	201	(31)	(40)
RC profit (loss) before interest and tax	(17)	503	486
Net charge (credit) for non-operating items*	—	(91)	81
Underlying RC profit (loss) before interest and tax*	(17)	412	567

#### Financial results

Replacement cost (RC) loss before interest and tax for the first quarter was \$17 million, compared with a profit of \$486 million for the same period in 2019.

After adjusting for non-operating items, the underlying RC loss before interest and tax for the first quarter was \$17 million, compared with a profit of \$567 million for the same period in 2019. There were no non-operating items in the first quarter of 2020.

Compared with the same period in 2019, the result for the first quarter primarily reflects lower oil prices, unfavourable foreign exchange and duty lag effects partially offset by certain one-off items.

#### Key events

On 28 March 2020, Rosneft concluded an agreement with a company owned by the Government of the Russian Federation, to sell all of its interest and cease participation in its Venezuelan businesses. On completion, the transaction and the sale of assets will result in Rosneft receiving as a settlement payment a 9.6% share of Rosneft's equity, which will be held by a 100% subsidiary of Rosneft and accounted for as treasury shares. Furthermore, Rosneft has an approved programme of share buybacks under which shares have been purchased by a Rosneft subsidiary during March and April. These will also be accounted for as treasury shares.

BP will retain 19.75% of the voting rights at meetings of Rosneft shareholders and will continue to be entitled to dividends based on its current shareholding. BP's economic interest, however, will increase as a result of its indirect interest in the shares held by the subsidiary of Rosneft. BP's share of profit or loss of Rosneft reflects its economic interest.

On 21 April 2020, Rosneft announced that the board of directors had recommended the annual general meeting (AGM) adopts a resolution to pay dividends of 18.07 roubles per ordinary share, bringing the total dividend for 2019 to 33.41 roubles per ordinary share, which constitutes 50% of the company's IFRS net profit. In addition to the dividend received in November 2019 in relation to the results for the first half of 2019, BP expects to receive later this year a dividend of 34 billion roubles, after the deduction of withholding tax, subject to approval at the AGM.

	First quarter 2020 <sup>(a)</sup>	Fourth quarter 2019	First quarter 2019
<b>Production (net of royalties) (BP share)</b>			
Liquids* (mb/d)	916	923	937
Natural gas (mmcf/d)	1,275	1,306	1,327
Total hydrocarbons* (mboe/d)	1,136	1,148	1,166

- (a) The operational and financial information of the Rosneft segment for the first quarter is based on preliminary operational and financial results of Rosneft for January and February 2020, and estimated results for March 2020. Actual results may differ from these amounts and adjustments will be made as necessary in our second-quarter reporting.
- (b) The Rosneft segment result includes equity-accounted earnings arising from BP's 19.75% economic interest in Rosneft for the first quarter 2020 as adjusted for accounting required under IFRS relating to BP's purchase of its interest in Rosneft and the amortization of the deferred gain relating to the divestment of BP's interest in TNK-BP. These adjustments increase the segment's reported profit before interest and tax, as shown in the table above, compared with the amounts reported in Rosneft's IFRS financial statements.
- (c) BP's adjusted share of Rosneft's earnings after Rosneft's own finance costs, taxation and non-controlling interests is included in the BP group income statement within profit before interest and taxation. For each year-to-date period it is calculated by translating the amounts reported in Russian roubles into US dollars using the average exchange rate for the year to date.

# BP p.l.c. Group results

## First quarter 2020

### Other businesses and corporate

\$ million	First quarter 2020	Fourth quarter 2019	First quarter 2019
Profit (loss) before interest and tax	(698)	(1,432)	(546)
Inventory holding (gains) losses*	—	—	—
RC profit (loss) before interest and tax	(698)	(1,432)	(546)
Net charge (credit) for non-operating items*	137	1,182	128
Underlying RC profit (loss) before interest and tax*	(561)	(250)	(418)
<b>Underlying RC profit (loss) before interest and tax</b>			
US	(124)	(85)	(155)
Non-US	(437)	(165)	(263)
	(561)	(250)	(418)
<b>Non-operating items</b>			
US	(48)	(268)	(128)
Non-US	(89)	(914)	—
	(137)	(1,182)	(128)
<b>RC profit (loss) before interest and tax</b>			
US	(172)	(353)	(283)
Non-US	(526)	(1,079)	(263)
	(698)	(1,432)	(546)

Other businesses and corporate comprises our alternative energy business, shipping, treasury, BP ventures and corporate activities including centralized functions, and any residual costs of the Gulf of Mexico oil spill.

#### Financial results

The replacement cost loss before interest and tax for the first quarter was \$698 million, compared with \$546 million for the same period in 2019.

The result included a net non-operating charge of \$137 million for the first quarter, compared with a charge of \$128 million for the same period in 2019.

After adjusting for non-operating items, the underlying replacement cost loss before interest and tax for the first quarter was \$561 million, compared with \$418 million for the same period in 2019, reflecting foreign exchange impacts on finance debt and other non-US dollar balances.

#### Alternative Energy

BP's net share of ethanol-equivalent production (which includes ethanol and sugar) for the first quarter was 9.8 million litres, compared with 14 million litres for the 100% BP-owned business for the same period in 2019. In order to optimize the sugar recovery curve, the BP Bunge Bioenergia joint venture (BP 50%) had fewer harvest days in March compared with the previous year.

Net wind generation capacity\* was 926MW at 31 March 2020, compared with 1,001MW at 31 March 2019. BP's net share of wind generation for the first quarter was 777GWh, compared with 773GWh for the same period in 2019.

Lightsource BP had an operating portfolio of 2GW of solar projects under its management at 31 March 2020 and remains on track to deliver 10GW of developed assets by the end of 2023.

In February, Lightsource BP signed a multi-year module supply agreement with Canadian Solar Inc., one of the world's largest solar power companies, to deliver 1.2GW of high-efficiency polycrystalline solar modules for projects in the US and Australia.

In March, Lightsource BP successfully closed on a \$250 million financing package for its Impact Solar project located in Lamar County, Texas, USA.

#### Outlook

Other businesses and corporate average quarterly charges, excluding non-operating items and foreign exchange volatility impact, are expected to be around \$350 million although this will fluctuate quarter to quarter.

*The commentary above contains forward-looking statements and should be read in conjunction with the cautionary statement on page 33.*

# BP p.l.c. Group results

## First quarter 2020

### Financial statements

#### Group income statement

\$ million	First quarter 2020	Fourth quarter 2019	First quarter 2019
Sales and other operating revenues (Note 5)	59,650	71,109	66,321
Earnings from joint ventures – after interest and tax	(22)	163	185
Earnings from associates – after interest and tax <sup>(a)</sup>	(244)	640	649
Interest and other income	140	210	163
Gains on sale of businesses and fixed assets	16	48	89
<b>Total revenues and other income</b>	<b>59,540</b>	<b>72,170</b>	<b>67,407</b>
Purchases	48,878	53,444	48,272
Production and manufacturing expenses	6,099	5,809	5,356
Production and similar taxes (Note 7)	203	412	424
Depreciation, depletion and amortization (Note 6)	4,059	4,434	4,461
Impairment and losses on sale of businesses and fixed assets (Note 3)	1,149	3,657	96
Exploration expense	202	266	367
Distribution and administration expenses	2,684	2,996	2,767
<b>Profit (loss) before interest and taxation</b>	<b>(3,734)</b>	<b>1,152</b>	<b>5,664</b>
Finance costs	783	886	867
Net finance expense relating to pensions and other post-retirement benefits	7	17	15
<b>Profit (loss) before taxation</b>	<b>(4,524)</b>	<b>249</b>	<b>4,782</b>
Taxation	(139)	231	1,783
<b>Profit (loss) for the period</b>	<b>(4,385)</b>	<b>18</b>	<b>2,999</b>
Attributable to			
BP shareholders	(4,365)	19	2,934
Non-controlling interests	(20)	(1)	65
	<b>(4,385)</b>	<b>18</b>	<b>2,999</b>

#### Earnings per share (Note 8)

Profit (loss) for the period attributable to BP shareholders

Per ordinary share (cents)			
Basic	(21.63)	0.09	14.54
Diluted	(21.63)	0.09	14.47
Per ADS (dollars)			
Basic	(1.30)	0.01	0.87
Diluted	(1.30)	0.01	0.87

- (a) The financial information of the Rosneft segment for the first quarter is based on preliminary financial results of Rosneft for January and February 2020, and estimated results for March 2020. Actual results may differ from these amounts and adjustments will be made as necessary in our second-quarter reporting.

# BP p.l.c. Group results

## First quarter 2020

### Condensed group statement of comprehensive income

\$ million	First quarter 2020	Fourth quarter 2019	First quarter 2019
Profit (loss) for the period	(4,385)	18	2,999
<b>Other comprehensive income</b>			
Items that may be reclassified subsequently to profit or loss			
Currency translation differences <sup>(a)</sup>	(4,642)	1,404	989
Exchange (gains) losses on translation of foreign operations reclassified to gain or loss on sale of businesses and fixed assets	1	880	—
Cash flow hedges and costs of hedging	85	(76)	19
Share of items relating to equity-accounted entities, net of tax	442	43	(50)
Income tax relating to items that may be reclassified	117	(39)	(34)
	(3,997)	2,212	924
Items that will not be reclassified to profit or loss			
Remeasurements of the net pension and other post-retirement benefit liability or asset <sup>(b)</sup>	1,719	1,480	(853)
Cash flow hedges that will subsequently be transferred to the balance sheet	(8)	6	8
Income tax relating to items that will not be reclassified	(623)	(459)	273
	1,088	1,027	(572)
Other comprehensive income	(2,909)	3,239	352
Total comprehensive income	(7,294)	3,257	3,351
<b>Attributable to</b>			
BP shareholders	(7,217)	3,240	3,281
Non-controlling interests	(77)	17	70
	(7,294)	3,257	3,351

(a) First quarter 2020 was principally affected by the weakening of the Russian rouble against the US Dollar.

(b) See Note 1 for further information.

# BP p.l.c. Group results

## First quarter 2020

### Condensed group statement of changes in equity

<b>\$ million</b>	<b>BP shareholders' equity</b>	<b>Non-controlling interests</b>	<b>Total equity</b>
At 1 January 2020	<b>98,412</b>	<b>2,296</b>	<b>100,708</b>
Total comprehensive income	(7,217)	(77)	(7,294)
Dividends	(2,120)	(31)	(2,151)
Cash flow hedges transferred to the balance sheet, net of tax	3	—	3
Repurchase of ordinary share capital	(776)	—	(776)
Share-based payments, net of tax	(15)	—	(15)
Share of equity-accounted entities' changes in equity, net of tax	(5)	—	(5)
Transactions involving non-controlling interests, net of tax	4	6	10
At 31 March 2020	<b>88,286</b>	<b>2,194</b>	<b>90,480</b>
<b>\$ million</b>	<b>BP shareholders' equity</b>	<b>Non-controlling interests</b>	<b>Total equity</b>
At 31 December 2018	99,444	2,104	101,548
Adjustment on adoption of IFRS 16, net of tax <sup>(a)</sup>	(329)	(1)	(330)
At 1 January 2019	99,115	2,103	101,218
Total comprehensive income	3,281	70	3,351
Dividends	(1,435)	(36)	(1,471)
Cash flow hedges transferred to the balance sheet, net of tax	5	—	5
Repurchase of ordinary share capital	(50)	—	(50)
Share-based payments, net of tax	280	—	280
Share of equity-accounted entities' changes in equity, net of tax	3	—	3
At 31 March 2019	<b>101,199</b>	<b>2,137</b>	<b>103,336</b>

(a) See Note 1 in *BP Annual Report and Form 20-F 2019* for further information.



# BP p.l.c. Group results

## First quarter 2020

### Group balance sheet

\$ million	31 March 2020	31 December 2019
<b>Non-current assets</b>		
Property, plant and equipment	130,226	132,642
Goodwill	11,692	11,868
Intangible assets	15,555	15,539
Investments in joint ventures	9,655	9,991
Investments in associates	17,319	20,334
Other investments	1,084	1,276
<b>Fixed assets</b>	<b>185,531</b>	<b>191,650</b>
Loans	619	630
Trade and other receivables	2,074	2,147
Derivative financial instruments	7,836	6,314
Prepayments	793	781
Deferred tax assets	4,693	4,560
Defined benefit pension plan surpluses	8,014	7,053
	<b>209,560</b>	<b>213,135</b>
<b>Current assets</b>		
Loans	356	339
Inventories	11,641	20,880
Trade and other receivables	17,210	24,442
Derivative financial instruments	8,224	4,153
Prepayments	834	857
Current tax receivable	1,600	1,282
Other investments	88	169
Cash and cash equivalents	18,139	22,472
	<b>58,092</b>	<b>74,594</b>
Assets classified as held for sale (Note 2)	6,212	7,465
	<b>64,304</b>	<b>82,059</b>
<b>Total assets</b>	<b>273,864</b>	<b>295,194</b>
<b>Current liabilities</b>		
Trade and other payables	34,420	46,829
Derivative financial instruments	5,846	3,261
Accruals	3,854	5,066
Lease liabilities	2,097	2,067
Finance debt	12,376	10,487
Current tax payable	1,673	2,039
Provisions	2,414	2,453
	<b>62,680</b>	<b>72,202</b>
Liabilities directly associated with assets classified as held for sale (Note 2)	1,018	1,393
	<b>63,698</b>	<b>73,595</b>
<b>Non-current liabilities</b>		
Other payables	12,323	12,626
Derivative financial instruments	6,470	5,537
Accruals	954	996
Lease liabilities	7,276	7,655
Finance debt	56,741	57,237
Deferred tax liabilities	9,771	9,750
Provisions	18,057	18,498
Defined benefit pension plan and other post-retirement benefit plan deficits	8,094	8,592
	<b>119,686</b>	<b>120,891</b>
<b>Total liabilities</b>	<b>183,384</b>	<b>194,486</b>
<b>Net assets</b>	<b>90,480</b>	<b>100,708</b>
<b>Equity</b>		
BP shareholders' equity	88,286	98,412
Non-controlling interests	2,194	2,296
<b>Total equity</b>	<b>90,480</b>	<b>100,708</b>

# BP p.l.c. Group results

## First quarter 2020

### Condensed group cash flow statement

\$ million	First quarter 2020	Fourth quarter 2019	First quarter 2019
<b>Operating activities</b>			
Profit (loss) before taxation	(4,524)	249	4,782
Adjustments to reconcile profit (loss) before taxation to net cash provided by operating activities			
Depreciation, depletion and amortization and exploration expenditure written off	4,157	4,589	4,745
Impairment and (gain) loss on sale of businesses and fixed assets	1,133	3,609	7
Earnings from equity-accounted entities, less dividends received	505	(75)	(589)
Net charge for interest and other finance expense, less net interest paid	137	250	88
Share-based payments	(6)	167	297
Net operating charge for pensions and other post-retirement benefits, less contributions and benefit payments for unfunded plans	(20)	(43)	(77)
Net charge for provisions, less payments	(59)	270	(116)
Movements in inventories and other current and non-current assets and liabilities	683	(306)	(2,695)
Income taxes paid	(1,054)	(1,107)	(1,146)
<b>Net cash provided by operating activities</b>	<b>952</b>	<b>7,603</b>	<b>5,296</b>
<b>Investing activities</b>			
Expenditure on property, plant and equipment, intangible and other assets	(3,789)	(3,936)	(3,695)
Acquisitions, net of cash acquired	(17)	(33)	(1,795)
Investment in joint ventures	(18)	(57)	—
Investment in associates	(37)	(83)	(145)
<b>Total cash capital expenditure</b>	<b>(3,861)</b>	<b>(4,109)</b>	<b>(5,635)</b>
Proceeds from disposal of fixed assets	10	24	235
Proceeds from disposal of businesses, net of cash disposed	671	792	365
Proceeds from loan repayments	63	64	55
<b>Net cash used in investing activities</b>	<b>(3,117)</b>	<b>(3,229)</b>	<b>(4,980)</b>
<b>Financing activities</b>			
Net issue (repurchase) of shares (Note 8)	(776)	(1,171)	(45)
Lease liability payments	(569)	(566)	(617)
Proceeds from long-term financing	2,684	1,879	2,124
Repayments of long-term financing	(3,717)	(360)	(2,640)
Net increase (decrease) in short-term debt	2,517	62	1,089
Net increase (decrease) in non-controlling interests	9	566	—
Dividends paid - BP shareholders	(2,102)	(2,076)	(1,435)
- non-controlling interests	(31)	(47)	(36)
<b>Net cash provided by (used in) financing activities</b>	<b>(1,985)</b>	<b>(1,713)</b>	<b>(1,560)</b>
Currency translation differences relating to cash and cash equivalents	(183)	119	32
<b>Increase (decrease) in cash and cash equivalents</b>	<b>(4,333)</b>	<b>2,780</b>	<b>(1,212)</b>
Cash and cash equivalents at beginning of period	22,472	19,692	22,468
<b>Cash and cash equivalents at end of period</b>	<b>18,139</b>	<b>22,472</b>	<b>21,256</b>

## Notes

### Note 1. Basis of preparation

The interim financial information included in this report has been prepared in accordance with IAS 34 'Interim Financial Reporting'.

The results for the interim periods are unaudited and, in the opinion of management, include all adjustments necessary for a fair presentation of the results for each period. All such adjustments are of a normal recurring nature. This report should be read in conjunction with the consolidated financial statements and related notes for the year ended 31 December 2019 included in *BP Annual Report and Form 20-F 2019*.

BP prepares its consolidated financial statements included within BP Annual Report and Form 20-F on the basis of International Financial Reporting Standards (IFRS) as issued by the International Accounting Standards Board (IASB), IFRS as adopted by the European Union (EU) and in accordance with the provisions of the UK Companies Act 2006 as applicable to companies reporting under IFRS. IFRS as adopted by the EU differs in certain respects from IFRS as issued by the IASB. The differences have no impact on the group's consolidated financial statements for the periods presented.

The financial information presented herein has been prepared in accordance with the accounting policies used in preparing *BP Annual Report and Form 20-F 2019* with the exception of the adoption of amendments to IFRS 9 'Financial Instruments' relating to interest rate benchmark reform from 1 January 2020. There are no other new or amended standards or interpretations adopted from 1 January 2020 that have a significant impact on the interim financial information.

#### **Considerations in respect of COVID 19 (coronavirus) and the current economic environment**

The impact of COVID-19 and the current economic environment on the basis of preparation of this interim financial information has been considered. The directors continue to consider it appropriate to adopt the going concern basis of accounting in preparing the interim financial information. Forecast liquidity has been assessed under a number of stressed scenarios and a reverse stress test performed to support this assertion.

BP's significant accounting judgements and estimates were disclosed in *BP Annual Report and Form 20-F 2019*. These were subsequently reviewed at the end of the first quarter to determine if any changes were required to those judgements and estimates as a result of current market conditions. The valuation of certain assets and liabilities is subject to a greater level of uncertainty than when reported in *BP Annual Report and Form 20-F 2019*, including those set out below.

#### *Impairment testing assumptions*

The price assumptions used in value-in-use impairment testing were reviewed as a result of the significant changes in market prices during the first quarter of 2020. The group's price assumptions for 2020 and 2021 have been lowered to management's revised best estimates. Price assumptions for the remainder of 2020 reflect market conditions since prices fell in March 2020. Prices are assumed to increase from current levels during 2021 and reach previous estimates in 2022. The group's long-term assumptions for Brent oil and Henry Hub gas, as disclosed in *BP Annual Report and Form 20-F 2019*, remain unchanged.

The discount rates used in value-in-use impairment testing were also reviewed. As these are set using a number of parameters that are applicable to longer-term assets, a revision of the discount rate assumption was determined not to be appropriate and therefore the rates, as disclosed in *BP Annual Report and Form 20-F 2019*, remain unchanged.

Impairment charges for the first quarter of 2020 relate to the ongoing disposal programme, changes to price assumptions and other factors. For further information see Note 3.

#### *Provisions assumptions*

The nominal risk-free discount rate applied to provisions was reviewed as a result of the changes in long-dated US government bond yields during the first quarter of 2020. The changes have not affected the group's overall assessment of the discount rate applied to the group's provisions and therefore the rate, as disclosed in *BP Annual Report and Form 20-F 2019*, remains unchanged. The timing and amount of cash flows relating to group's existing provisions are not currently expected to change significantly as a result of the current environment however the detailed annual review will take place later in 2020.

#### *Pensions and other post-retirement benefits*

The group's defined benefit pension plans are reviewed quarterly to determine any changes to the fair value of the plan assets or present value of the defined benefit obligations. As a result of the review during the first quarter of 2020, the group's total net defined benefit pension plan deficit as at 31 December 2019 of \$1.5 billion has moved to a total net defined benefit pension plan deficit as at 31 March 2020 of \$0.1 billion. This principally reflects actuarial gains reported in other comprehensive income arising from improved discount rates and lower inflation assumptions reducing the plan obligations offset by reductions in the valuation of plan assets. The current environment is likely to continue to affect the values of the plan assets and obligations resulting in potential volatility in the amount of the net defined benefit pension plan surplus/deficit recognized.

#### *Impairment of financial assets measured at amortized cost*

The estimate of the loss allowance recognised on financial assets measured at amortized cost using an expected credit loss approach was determined not to be a significant accounting estimate in preparing *BP Annual Report and Form 20-F 2019*. Expected credit loss allowances are, however, reviewed and updated quarterly. Allowances are recognized on assets where there is evidence that the asset is credit-impaired and on a forward-looking expected credit loss basis for assets that are not credit-impaired. The current economic environment and future credit risk outlook have been considered in updating the estimate of loss allowances although the full economic impact of COVID-19 on the forward-looking expected credit loss is subject to significant uncertainty due to the limited forward-looking information currently available.

Whilst credit risk has increased since 31 December 2019, there has also been a significant reduction in the group's trade and other receivables balance. Therefore, the total expected credit loss allowances recognized as at 31 March 2020 have not significantly

# BP p.l.c. Group results

## First quarter 2020

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### Note 1. Basis of preparation (continued)

increased from the amounts disclosed in *BP Annual Report and Form 20-F 2019 - Financial statements - Note 21 Valuation and qualifying accounts*.

The group continues to believe that the calculation of expected credit loss allowances is not a significant accounting estimate. The group continues to apply its credit policy as disclosed in *BP Annual Report and Form 20-F 2019 - Financial statements - Note 29 Financial instruments and financial risk factors - credit risk*.

#### *Other accounting judgements and estimates*

All other significant accounting judgements and estimates disclosed in *BP Annual Report and Form 20-F 2019* remain applicable and no new significant accounting judgements or estimates have been identified.

#### **Changes in significant accounting policies**

##### *Interest Rate Benchmark Reform: Amendments to IFRS 9 'Financial instruments'*

Financial authorities in the US, UK, EU and other territories are currently undertaking reviews of key interest rate benchmarks such as the London Inter-bank Offered Rate (LIBOR) with a view to replacing them with alternative benchmarks. Uncertainty around the method and timing of transition from Inter-bank Offered Rates (IBORs) to alternative risk-free rates (RfRs) may impact the assessment of whether hedge accounting can be applied to certain hedging relationships.

BP is significantly exposed to benchmark interest rate components e.g. USD LIBOR, GBP LIBOR, EURIBOR and CHF LIBOR. All of the group's existing fair value hedge relationships are directly affected by interest rate benchmark reform as they all manage interest rate risk. Further information about the group's fair value hedges is included in *BP Annual Report and Form 20-F 2019 - Financial statements - Note 30 Derivative financial instruments - Fair value hedges*.

BP adopted the amendments to IFRS 9 and IFRS 7 'Financial Instruments: Disclosures' relating to interest rate benchmark reform with effect from 1 January 2020. This first phase of amendments provides temporary relief from applying specific hedge accounting requirements to hedging relationships directly affected by interest rate benchmark reforms.

The reliefs provided by the amendments allow BP, in the event that significant uncertainty around the reforms arise, to assume that:

- the interest rate benchmark component at initial designation of fair value hedges is separately identifiable; and
- the interest rate benchmark is not altered for the purposes of assessing the economic relationship between the hedged item and the hedging instrument for fair value hedges.

In accordance with the transition provisions, the amendments have been adopted retrospectively to hedging relationships that existed at the start of the current reporting period and will be applied to new hedging relationships designated after that date. The reliefs have meant that the uncertainty over the interest rate benchmark reforms has not resulted in discontinuation of hedge accounting for any of BP's fair value hedges.

An exposure draft of the second phase of IFRS amendments was recently issued by the IASB to address the financial reporting impacts of transitioning from IBORs to RfRs. BP has set up an internal working group to monitor and manage the transition to alternative benchmark rates and are currently assessing the population of contracts and arrangements that are linked to existing interest rate benchmarks. BP is also participating on external committees and taskforces dedicated to interest rate benchmark reform.

#### *Deferral of change in accounting policy - physically settled derivative contracts*

In March 2019, the IFRS Interpretations Committee ("IFRIC") issued an agenda decision on the application of IFRS 9 to the physical settlement of contracts to buy or sell a non-financial item, such as commodities, that are not accounted for as 'own-use' contracts. IFRIC concluded that such contracts are settled by the delivery or receipt of a non-financial item in exchange for both cash and the settlement of the derivative asset or liability. The IASB expects an entity to be entitled to sufficient time to determine the impact of an agenda decision and, where applicable, to implement any resulting change in accounting policy.

BP regularly enters into forward sale and purchase contracts. As described in the group's accounting policy for revenue in *BP Annual Report and Form 20-F 2019*, revenue recognized at the time such contracts were physically settled was measured at the contractual transaction price and was presented together with revenue from contracts with customers in those financial statements.

BP had intended to implement a change in its accounting policy for these contracts from 1 January 2020 in accordance with the conclusions included in the agenda decision. However, the group has decided to defer implementation after balancing the limited effect the change would have on financial statement presentation and disclosures with operational constraints arising from COVID-19. BP considers that the change in policy will still be implemented within a sufficient time period from the date of the agenda decision.

When the group's accounting policy is changed, which is expected to be later in 2020:

- Revenues and purchases from such contracts will be measured at the contractual transaction price plus the carrying amount of the related derivative at the date of settlement. Realized derivative gains and losses on physically settled derivative contracts will be included in other revenues.
- It is expected there will be no significant effect on comparative information for 'Sales and other operating revenues' and 'Purchases' as presented in the group income statement.
- There will be no significant effect on net assets or on comparative information for 'Profit before taxation' or 'Profit after taxation' as presented in the group income statement.

BP has, however, chosen to change its presentation of revenues from physically settled derivative sales contracts from first quarter 2020. Revenues from physically settled derivative sales contracts are no longer presented together with revenue from contracts with

# BP p.l.c. Group results

## First quarter 2020

### Note 1. Basis of preparation (continued)

customers in Note 5 and are now presented as other revenues. Comparative information for revenue from contracts with customers has been re-presented to align with the current period.

### Note 2. Non-current assets held for sale

The carrying amount of assets classified as held for sale at 31 March 2020 is \$6,212 million, with associated liabilities of \$1,018 million. These principally relate to one material disposal transaction which has been classified as held for sale in the group balance sheet.

On 27 August 2019, BP announced that it had agreed to sell all its Alaska operations and interests to Hilcorp Energy. On 27 April 2020, BP reconfirmed its commitment to completing the sale, subject to regulatory approvals. The total consideration of \$5.6 billion, subject to customary closing adjustments, is unchanged but the structure of the consideration and phasing of payments have been revised to respond to the current environment. The revised agreement adjusts the consideration to include lower completion payments in 2020, new cash flow sharing arrangements over the near-term, interest-bearing vendor financing and, potentially, an increase in the proportion of the consideration subject to earnout arrangements, up to \$2.3 billion.

The sale will include BP's entire upstream and midstream business in the state, including BP Exploration (Alaska) Inc., which owns all of BP's upstream oil and gas interests in Alaska, and BP Pipelines (Alaska) Inc.'s 49% interest in the Trans Alaska Pipeline System (TAPS). BP will retain its decommissioning liability relating to TAPS, which will be partially offset by a 30% cost reimbursement from Hilcorp. The deal, which is subject to regulatory approvals, is expected to complete during 2020. Assets of \$6,190 million and associated liabilities of \$987 million relating to this transaction are classified as held for sale at 31 March 2020.

### Note 3. Impairment and losses on sale of businesses and fixed assets

Impairment and losses on sale of businesses and fixed assets for the first quarter was \$1,149 million and includes a net impairment charge of \$797 million.

The impairment charges, which are substantially all reported in the Upstream segment, relate to the group's ongoing divestment programme, changes to the group's price assumptions for 2020 and 2021, and other factors. They include \$438 million relating to the disposal of the group's interests in its Alaska business due to completion adjustments, changes to structure and phasing of consideration and discounting impacts. See Note 1 and Note 2 for further information.

Net impairment charges for the fourth quarter 2019 were \$2,543 million arising from the ongoing divestment programme, including \$1,986 million relating heritage BPX Energy assets and \$258 million relating to the group's interest in its Alaska business.

### Note 4. Analysis of replacement cost profit (loss) before interest and tax and reconciliation to profit (loss) before taxation

\$ million	First quarter 2020	Fourth quarter 2019	First quarter 2019
Upstream	1,023	614	2,884
Downstream	664	1,433	1,765
Rosneft	(17)	503	486
Other businesses and corporate	(698)	(1,432)	(546)
	972	1,118	4,589
Consolidation adjustment – UPII*	178	24	(13)
RC profit (loss) before interest and tax*	1,150	1,142	4,576
Inventory holding gains (losses)*			
Upstream	(68)	—	2
Downstream	(4,615)	(21)	1,046
Rosneft (net of tax)	(201)	31	40
Profit (loss) before interest and tax	(3,734)	1,152	5,664
Finance costs	783	886	867
Net finance expense relating to pensions and other post-retirement benefits	7	17	15
Profit (loss) before taxation	(4,524)	249	4,782
<b>RC profit (loss) before interest and tax*</b>			
US	595	(1,603)	771
Non-US	555	2,745	3,805
	1,150	1,142	4,576

# BP p.l.c. Group results

## First quarter 2020

### Note 5. Sales and other operating revenues

\$ million	First quarter 2020	Fourth quarter 2019	First quarter 2019
<b>By segment</b>			
Upstream	11,464	13,955	14,594
Downstream	53,964	64,251	58,416
Other businesses and corporate	453	538	356
	<b>65,881</b>	<b>78,744</b>	<b>73,366</b>
Less: sales and other operating revenues between segments			
Upstream	6,907	6,823	6,324
Downstream	(782)	384	586
Other businesses and corporate	106	428	135
	<b>6,231</b>	<b>7,635</b>	<b>7,045</b>
Third party sales and other operating revenues			
Upstream	4,557	7,132	8,270
Downstream	54,746	63,867	57,830
Other businesses and corporate	347	110	221
<b>Total sales and other operating revenues</b>	<b>59,650</b>	<b>71,109</b>	<b>66,321</b>
<b>By geographical area</b>			
US	21,219	24,148	21,848
Non-US	43,955	54,450	49,618
	<b>65,174</b>	<b>78,598</b>	<b>71,466</b>
Less: sales and other operating revenues between areas	5,524	7,489	5,145
	<b>59,650</b>	<b>71,109</b>	<b>66,321</b>
<b>Revenues from contracts with customers<sup>(a)</sup></b>			
Sales and other operating revenues include the following in relation to revenues from contracts with customers:			
Crude oil	1,435	1,880	2,490
Oil products	20,254	25,946	22,705
Natural gas, LNG and NGLs	3,638	4,871	5,357
Non-oil products and other revenues from contracts with customers	2,853	2,989	3,236
<b>Revenue from contracts with customers</b>	<b>28,180</b>	<b>35,686</b>	<b>33,788</b>
<b>Other operating revenues<sup>(b)</sup></b>	<b>31,470</b>	<b>35,423</b>	<b>32,533</b>
<b>Total sales and other operating revenues</b>	<b>59,650</b>	<b>71,109</b>	<b>66,321</b>

(a) Comparative information for revenue from contracts with customers and other operating revenues has been represented to align with the current period. See Note 1 for further information.

(b) Principally relates to physically settled derivative sales contracts.



# BP p.l.c. Group results

## First quarter 2020

### Note 6. Depreciation, depletion and amortization

\$ million	First quarter 2020	Fourth quarter 2019	First quarter 2019
<b>Upstream</b>			
US	1,068	1,150	1,113
Non-US	2,082	2,371	2,498
	<b>3,150</b>	<b>3,521</b>	<b>3,611</b>
<b>Downstream</b>			
US	342	343	323
Non-US	405	417	383
	<b>747</b>	<b>760</b>	<b>706</b>
<b>Other businesses and corporate</b>			
US	15	14	13
Non-US	147	139	131
	<b>162</b>	<b>153</b>	<b>144</b>
<b>Total group</b>	<b>4,059</b>	<b>4,434</b>	<b>4,461</b>

### Note 7. Production and similar taxes

\$ million	First quarter 2020	Fourth quarter 2019	First quarter 2019
US	13	89	81
Non-US	190	323	343
	<b>203</b>	<b>412</b>	<b>424</b>

### Note 8. Earnings per share and shares in issue

Basic earnings per ordinary share (EpS) amounts are calculated by dividing the profit (loss) for the period attributable to ordinary shareholders by the weighted average number of ordinary shares outstanding during the period. During the quarter the company repurchased for cancellation 120 million ordinary shares for a total cost of \$776 million, including transaction costs of \$4 million, as part of the share buyback programme announced on 31 October 2017. The number of shares in issue is reduced when shares are repurchased.

The calculation of EpS is performed separately for each discrete quarterly period, and for the year-to-date period. As a result, the sum of the discrete quarterly EpS amounts in any particular year-to-date period may not be equal to the EpS amount for the year-to-date period.

For the diluted EpS calculation the weighted average number of shares outstanding during the period is adjusted for the number of shares that are potentially issuable in connection with employee share-based payment plans using the treasury stock method.

# BP p.l.c. Group results

## First quarter 2020

### Note 8. Earnings per share and shares in issue (continued)

\$ million	First quarter 2020	Fourth quarter 2019	First quarter 2019
<b>Results for the period</b>			
Profit (loss) for the period attributable to BP shareholders	(4,365)	19	2,934
Less: preference dividend	—	—	—
Profit (loss) attributable to BP ordinary shareholders	<b>(4,365)</b>	19	2,934
<b>Number of shares (thousand)<sup>(a)(b)</sup></b>			
Basic weighted average number of shares outstanding	<b>20,178,803</b>	20,254,234	20,175,634
ADS equivalent	<b>3,363,133</b>	3,375,705	3,362,605
Weighted average number of shares outstanding used to calculate diluted earnings per share			
share	<b>20,178,803</b>	20,351,808	20,281,773
ADS equivalent	<b>3,363,133</b>	3,391,968	3,380,295
Shares in issue at period-end			
ADS equivalent	<b>20,197,527</b>	20,241,170	20,330,597
	<b>3,366,254</b>	3,373,528	3,388,432

- (a) Excludes treasury shares and includes certain shares that will be issued in the future under employee share-based payment plans.
- (b) If the inclusion of potentially issuable shares would decrease loss per share, the potentially issuable shares are excluded from the weighted average number of shares outstanding used to calculate diluted earnings per share. The number of potentially issuable shares that have been excluded from the calculation for the first quarter 2020 is 74,240 thousand (ADS equivalent 12,374 thousand).

### Note 9. Dividends

#### Dividends payable

BP today announced an interim dividend of 10.50 cents per ordinary share which is expected to be paid on 19 June 2020 to ordinary shareholders on the register on 7 May 2020 and American Depositary Share (ADS) holders on the register on 8 May 2020. The corresponding amount in sterling is due to be announced on 8 June 2020, calculated based on the average of the market exchange rates for the four dealing days commencing on 2 June 2020. Holders of ADSs are expected to receive \$0.630 per ADS (less applicable fees). The board has decided not to offer a scrip dividend alternative in respect of the first quarter 2020 dividend. Ordinary shareholders and ADS holders (subject to certain exceptions) will be able to participate in a dividend reinvestment programme. Details of the first quarter dividend and timetable are available at [bp.com/dividends](http://bp.com/dividends) and further details of the dividend reinvestment programmes are available at [bp.com/drip](http://bp.com/drip).

	First quarter 2020	Fourth quarter 2019	First quarter 2019
<b>Dividends paid per ordinary share</b>			
cents	<b>10.500</b>	10.250	10.250
pence	<b>8.156</b>	7.825	7.738
Dividends paid per ADS (cents)	<b>63.00</b>	61.50	61.50
<b>Scrip dividends</b>			
Number of shares issued (millions)	—	—	90.1
Value of shares issued (\$ million)	—	—	629

# BP p.l.c. Group results

## First quarter 2020

### Note 10. Net debt and net debt including leases

Net debt*	First quarter 2020	Fourth quarter 2019	First quarter 2019
<b>\$ million</b>			
Finance debt <sup>(a)</sup>	69,117	67,724	65,990
Fair value (asset) liability of hedges related to finance debt <sup>(b)</sup>	426	190	350
	<b>69,543</b>	<b>67,914</b>	<b>66,340</b>
Less: cash and cash equivalents	18,139	22,472	21,256
<b>Net debt</b>	<b>51,404</b>	<b>45,442</b>	<b>45,084</b>
Total equity	90,480	100,708	103,336
Gearing*	36.2%	31.1%	30.4%

(a) The fair value of finance debt at 31 March 2020 was \$67,500 million (31 March 2019 \$67,003 million).

(b) Derivative financial instruments entered into for the purpose of managing interest rate and foreign currency exchange risk associated with net debt with a fair value liability position of \$663 million (fourth quarter 2019 liability of \$601 million and first quarter 2019 liability of \$609 million) are not included in the calculation of net debt shown above as hedge accounting is not applied for these instruments.

On 6 and 7 April 2020, in the ordinary course of business, the group issued bonds totalling \$6.8 billion with maturity dates ranging from 3 to 12 years. The issuance has no effect on the group's Net debt or Net debt ratio.

Net debt including leases*	First quarter 2020	Fourth quarter 2019	First quarter 2019
<b>\$ million</b>			
Net debt	51,404	45,442	45,084
Lease liabilities	9,373	9,722	10,294
Net partner (receivable) payable for leases entered into on behalf of joint operations	(159)	(158)	(303)
<b>Net debt including leases</b>	<b>60,618</b>	<b>55,006</b>	<b>55,075</b>

### Note 11. Inventory valuation

A provision of \$3,596 million was held against hydrocarbon inventories at 31 March 2020 (\$290 million at 31 December 2019 and \$124 million at 31 March 2019) to write them down to their net realizable value. The net movement charged to the income statement during the first quarter 2020 was \$3,341 million as a result of significant decreases in prices for refined products, oil and gas during March (fourth quarter 2019 was a credit of \$80 million and first quarter 2019 was a credit of \$480 million).

### Note 12. Statutory accounts

The financial information shown in this publication, which was approved by the Board of Directors on 27 April 2020, is unaudited and does not constitute statutory financial statements. Audited financial information will be published in *BP Annual Report and Form 20-F 2020*. *BP Annual Report and Form 20-F 2019* has been filed with the Registrar of Companies in England and Wales. The report of the auditor on those accounts was unqualified, did not include a reference to any matters to which the auditor drew attention by way of emphasis without qualifying the report and did not contain a statement under section 498(2) or section 498(3) of the UK Companies Act 2006.

# BP p.l.c. Group results

## First quarter 2020

### Additional information

#### Capital expenditure\*

\$ million	First quarter 2020	Fourth quarter 2019	First quarter 2019
<b>Capital expenditure on a cash basis</b>			
Organic capital expenditure*	3,539	3,958	3,648
Inorganic capital expenditure* <sup>(a)</sup>	322	151	1,987
	<b>3,861</b>	<b>4,109</b>	<b>5,635</b>
\$ million	First quarter 2020	Fourth quarter 2019	First quarter 2019
<b>Organic capital expenditure by segment</b>			
<b>Upstream</b>			
US	1,168	1,029	982
Non-US	1,662	2,029	1,888
	<b>2,830</b>	<b>3,058</b>	<b>2,870</b>
<b>Downstream</b>			
US	121	258	187
Non-US	531	522	534
	<b>652</b>	<b>780</b>	<b>721</b>
<b>Other businesses and corporate</b>			
US	32	15	9
Non-US	25	105	48
	<b>57</b>	<b>120</b>	<b>57</b>
	<b>3,539</b>	<b>3,958</b>	<b>3,648</b>
<b>Organic capital expenditure by geographical area</b>			
US	1,321	1,302	1,178
Non-US	2,218	2,656	2,470
	<b>3,539</b>	<b>3,958</b>	<b>3,648</b>

- (a) On 31 October 2018, BP acquired from BHP Billiton Petroleum (North America) Inc. 100% of the issued share capital of Petrohawk Energy Corporation, a wholly owned subsidiary of BHP that holds a portfolio of unconventional onshore US oil and gas assets. The entire consideration payable of \$10,268 million, after customary closing adjustments, was paid in instalments between July 2018 and April 2019. The amounts presented as inorganic capital expenditure include \$1,732 million for the first quarter 2019 relating to this transaction. First quarter 2020 and 2019 also include amounts relating to the 25-year extension to our ACG production-sharing agreement\* in Azerbaijan.

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## First quarter 2020

### Non-operating items\*

\$ million	First quarter 2020	Fourth quarter 2019	First quarter 2019
<b>Upstream</b>			
Gains on sale of businesses and fixed assets	7	38	58
Impairment and losses on sale of businesses and fixed assets <sup>(a)</sup>	(1,131)	(2,718)	(69)
Environmental and other provisions	(13)	(32)	—
Restructuring, integration and rationalization costs	(4)	(13)	(35)
Other	70	2	42
	<b>(1,071)</b>	<b>(2,723)</b>	<b>(4)</b>
<b>Downstream</b>			
Gains on sale of businesses and fixed assets	7	7	32
Impairment and losses on sale of businesses and fixed assets	(5)	(23)	(28)
Environmental and other provisions	—	(77)	—
Restructuring, integration and rationalization costs	—	71	(2)
Other	—	(6)	(6)
	<b>2</b>	<b>(28)</b>	<b>(4)</b>
<b>Rosneft</b>			
Other	—	91	(81)
	<b>—</b>	<b>91</b>	<b>(81)</b>
<b>Other businesses and corporate</b>			
Gains on sale of businesses and fixed assets	2	3	—
Impairment and losses on sale of businesses and fixed assets <sup>(b)</sup>	(2)	(916)	—
Environmental and other provisions <sup>(c)</sup>	(23)	(203)	(6)
Restructuring, integration and rationalization costs	(13)	(1)	10
Gulf of Mexico oil spill	(21)	(63)	(115)
Other <sup>(d)</sup>	(80)	(2)	(17)
	<b>(137)</b>	<b>(1,182)</b>	<b>(128)</b>
Total before interest and taxation	<b>(1,206)</b>	<b>(3,842)</b>	<b>(217)</b>
Finance costs <sup>(e)</sup>	<b>(122)</b>	<b>(122)</b>	<b>(128)</b>
Total before taxation	<b>(1,328)</b>	<b>(3,964)</b>	<b>(345)</b>
Taxation credit (charge) on non-operating items	<b>302</b>	<b>822</b>	<b>93</b>
Taxation – impact of foreign exchange <sup>(f)</sup>	<b>(365)</b>	<b>—</b>	<b>—</b>
Total after taxation for period	<b>(1,391)</b>	<b>(3,142)</b>	<b>(252)</b>

(a) See Note 3 for further information.

(b) Fourth quarter 2019 includes \$877 million relating to the reclassification of accumulated foreign exchange losses from reserves to the income statement upon the contribution of our Brazilian biofuels business to BP Bunge Bioenergia.

(c) Fourth quarter 2019 primarily reflects charges due to the annual update of environmental provisions, including asbestos-related provisions for past operations, together with updates of non-Gulf of Mexico oil spill related legal provisions.

(d) From first quarter 2020, BP is presenting temporary valuation differences associated with the group's interest rate and foreign currency exchange risk management of finance debt as non-operating items. These amounts are reported within other non-operating items and represent: (i) the impact of ineffectiveness and the amortisation of cross currency basis resulting from the application of fair value hedge accounting; and (ii) the net impact of foreign currency exchange movements on finance debt and associated derivatives where hedge accounting is not applied. Relevant amounts in the comparative periods presented were not material.

(e) Relates to the unwinding of discounting effects relating to Gulf of Mexico oil spill payables.

(f) From first quarter 2020, BP is presenting certain foreign exchange effects on tax as non-operating items. These amounts represent the impact of: (i) foreign exchange on deferred tax balances arising from the conversion of local currency tax base amounts into functional currency, and (ii) taxable gains and losses from the retranslation of US dollar-denominated intra-group loans to local currency. Relevant amounts in the comparative periods presented were not material.

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### Non-GAAP information on fair value accounting effects

\$ million	First quarter 2020	Fourth quarter 2019	First quarter 2019
<b>Favourable (adverse) impact relative to management's measure of performance</b>			
Upstream	223	659	(40)
Downstream	(259)	23	36
	(36)	682	(4)
Taxation credit (charge)	8	(111)	(7)
	(28)	571	(11)

BP uses derivative instruments to manage the economic exposure relating to inventories above normal operating requirements of crude oil, natural gas and petroleum products. Under IFRS, these inventories are recorded at historical cost. The related derivative instruments, however, are required to be recorded at fair value with gains and losses recognized in the income statement. This is because hedge accounting is either not permitted or not followed, principally due to the impracticality of effectiveness-testing requirements. Therefore, measurement differences in relation to recognition of gains and losses occur. Gains and losses on these inventories, other than net realizable value provisions, are not recognized until the commodity is sold in a subsequent accounting period. Gains and losses on the related derivative commodity contracts are recognized in the income statement, from the time the derivative commodity contract is entered into, on a fair value basis using forward prices consistent with the contract maturity.

BP enters into physical commodity contracts to meet certain business requirements, such as the purchase of crude for a refinery or the sale of BP's gas production. Under IFRS these physical contracts are treated as derivatives and are required to be fair valued when they are managed as part of a larger portfolio of similar transactions. Gains and losses arising are recognized in the income statement from the time the derivative commodity contract is entered into.

IFRS require that inventory held for trading is recorded at its fair value using period-end spot prices, whereas any related derivative commodity instruments are required to be recorded at values based on forward prices consistent with the contract maturity. Depending on market conditions, these forward prices can be either higher or lower than spot prices, resulting in measurement differences.

BP enters into contracts for pipelines and other transportation, storage capacity, oil and gas processing, liquefied natural gas (LNG) and certain gas and power contracts that, under IFRS, are recorded on an accruals basis. These contracts are risk-managed using a variety of derivative instruments that are fair valued under IFRS. This results in measurement differences in relation to recognition of gains and losses.

The way that BP manages the economic exposures described above, and measures performance internally, differs from the way these activities are measured under IFRS. BP calculates this difference for consolidated entities by comparing the IFRS result with management's internal measure of performance. Under management's internal measure of performance the inventory, transportation and capacity contracts in question are valued based on fair value using relevant forward prices prevailing at the end of the period. The fair values of derivative instruments used to risk manage certain oil, gas, power and other contracts, are deferred to match with the underlying exposure and the commodity contracts for business requirements are accounted for on an accruals basis. We believe that disclosing management's estimate of this difference provides useful information for investors because it enables investors to see the economic effect of these activities as a whole.

In addition, fair value accounting effects include changes in the fair value of the near-term portions of LNG contracts that fall within BP's risk management framework. LNG contracts are not considered derivatives, because there is insufficient market liquidity, and they are therefore accrual accounted under IFRS. However, oil and natural gas derivative financial instruments (used to risk manage the near-term portions of the LNG contracts) are fair valued under IFRS. The fair value accounting effect reduces timing differences between recognition of the derivative financial instruments used to risk manage the LNG contracts and the recognition of the LNG contracts themselves, which therefore gives a better representation of performance in each period.



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#### Readily marketable inventory\* (RMI)

\$ million	31 March 2020	31 December 2019
RMI at fair value*	2,553	6,837
Paid-up RMI*	1,235	3,217

Readily marketable inventory (RMI) is oil and oil products inventory held and price risk-managed by BP's integrated supply and trading function (IST) which could be sold to generate funds if required. Paid-up RMI is RMI that BP has paid for.

We believe that disclosing the amounts of RMI and paid-up RMI is useful to investors as it enables them to better understand and evaluate the group's inventories and liquidity position by enabling them to see the level of discretionary inventory held by IST and to see builds or releases of liquid trading inventory.

See the Glossary on page 30 for a more detailed definition of RMI. RMI at fair value, paid-up RMI and unpaid RMI are non-GAAP measures. A reconciliation of total inventory as reported on the group balance sheet to paid-up RMI is provided below.

\$ million	31 March 2020	31 December 2019
<b>Reconciliation of total inventory to paid-up RMI</b>		
Inventories as reported on the group balance sheet under IFRS	11,641	20,880
Less: (a) inventories that are not oil and oil products and (b) oil and oil product inventories that are not risk-managed by IST	(9,123)	(14,280)
	2,518	6,600
Plus: difference between RMI at fair value and RMI on an IFRS basis	35	237
RMI at fair value	2,553	6,837
Less: unpaid RMI* at fair value	(1,318)	(3,620)
Paid-up RMI	1,235	3,217

# BP p.l.c. Group results

## First quarter 2020

### Gulf of Mexico oil spill

\$ million	First quarter 2020	Fourth quarter 2019	First quarter 2019
Net cash provided by operating activities as per condensed group cash flow statement	952	7,603	5,296
Exclude net cash from operating activities relating to the Gulf of Mexico oil spill on a post-tax basis	281	(42)	649
<b>Operating cash flow, excluding Gulf of Mexico oil spill payments*</b>	<b>1,233</b>	<b>7,561</b>	<b>5,945</b>

Net cash from operating activities relating to the Gulf of Mexico oil spill on a pre-tax basis amounted to an outflow of \$281 million in the first quarter of 2020. For the same period in 2019, the amount was an outflow of \$654 million.

\$ million	31 March 2020	31 December 2019
Trade and other payables	(12,374)	(12,480)
Provisions	(124)	(189)
<b>Gulf of Mexico oil spill payables and provisions</b>	<b>(12,498)</b>	<b>(12,669)</b>
Of which - current	(1,622)	(1,800)
Deferred tax asset	5,549	5,526

The provision reflects the latest estimate for the remaining costs associated with the Gulf of Mexico oil spill. The amounts ultimately payable may differ from the amount provided and the timing of payments is uncertain. Further information relating to the Gulf of Mexico oil spill, including information on the nature and expected timing of payments relating to provisions and other payables, is provided in *BP Annual Report and Form 20-F 2019 - Financial statements - Notes 7, 9, 20, 22, 23, 29, 33 and pages 319 to 320 of Legal proceedings.*

### Working capital\* reconciliation

\$ million	First quarter 2020	Fourth quarter 2019	First quarter 2019
Movements in inventories and other current and non-current assets and liabilities as per condensed group cash flow statement	683	(306)	(2,695)
Adjustments to exclude movements in inventories and other current and non-current assets and liabilities for the Gulf of Mexico oil spill	254	91	631
Adjusted for Inventory holding gains (losses)* (Note 4)			
Upstream	(68)	—	2
Downstream	(4,615)	(21)	1,046
<b>Working capital release (build)</b>	<b>(3,746)</b>	<b>(236)</b>	<b>(1,016)</b>

# BP p.l.c. Group results

## First quarter 2020

### Realizations\* and marker prices

	First quarter 2020	Fourth quarter 2019	First quarter 2019
<b>Average realizations<sup>(a)</sup></b>			
<b>Liquids* (\$/bbl)</b>			
US	45.96	49.34	50.57
Europe	50.71	63.01	61.78
Rest of World	48.13	60.34	60.02
BP Average	47.47	55.90	56.47
<b>Natural gas (\$/mcf)</b>			
US	1.28	1.65	2.57
Europe	3.23	4.06	5.84
Rest of World	3.51	3.77	4.67
BP Average	2.83	3.12	4.02
<b>Total hydrocarbons* (\$/boe)</b>			
US	29.94	31.84	34.17
Europe	43.97	51.91	58.89
Rest of World	31.61	37.91	40.52
BP Average	31.80	36.42	39.37
<b>Average oil marker prices (\$/bbl)</b>			
Brent	50.10	63.08	63.13
West Texas Intermediate	45.56	56.88	54.87
Western Canadian Select	28.71	37.70	44.91
Alaska North Slope	51.07	64.32	64.39
Mars	45.57	57.85	61.13
Urals (NWE – cif)	47.84	60.74	62.91
<b>Average natural gas marker prices</b>			
Henry Hub gas price <sup>(b)</sup> (\$/mmBtu)	1.95	2.50	3.15
UK Gas – National Balancing Point (p/therm)	24.81	31.77	48.23

(a) Based on sales of consolidated subsidiaries only – this excludes equity-accounted entities.

(b) Henry Hub First of Month Index.

### Exchange rates

	First quarter 2020	Fourth quarter 2019	First quarter 2019
\$/£ average rate for the period	1.28	1.29	1.30
\$/£ period-end rate	1.24	1.31	1.31
\$/€ average rate for the period	1.10	1.11	1.14
\$/€ period-end rate	1.10	1.12	1.12
Rouble/\$ average rate for the period	66.75	63.74	66.00
Rouble/\$ period-end rate	78.14	61.98	65.02

# BP p.l.c. Group results

## First quarter 2020

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### Legal proceedings

For a full discussion of the group's material legal proceedings, see pages 319-320 of *BP Annual Report and Form 20-F 2019*.

### Glossary

Non-GAAP measures are provided for investors because they are closely tracked by management to evaluate BP's operating performance and to make financial, strategic and operating decisions. Non-GAAP measures are sometimes referred to as alternative performance measures.

**Capital expenditure** is total cash capital expenditure as stated in the condensed group cash flow statement.

**Consolidation adjustment – UPII** is unrealized profit in inventory arising on inter-segment transactions.

**Divestment proceeds** are disposal proceeds as per the condensed group cash flow statement.

**Effective tax rate (ETR) on replacement cost (RC) profit or loss** is a non-GAAP measure. The ETR on RC profit or loss is calculated by dividing taxation on a RC basis by RC profit or loss before tax. Information on RC profit or loss is provided below. BP believes it is helpful to disclose the ETR on RC profit or loss because this measure excludes the impact of price changes on the replacement of inventories and allows for more meaningful comparisons between reporting periods. The nearest equivalent measure on an IFRS basis is the ETR on profit or loss for the period.

**Fair value accounting effects** are non-GAAP adjustments to our IFRS profit (loss). They reflect the difference between the way BP manages the economic exposure and internally measures performance of certain activities and the way those activities are measured under IFRS. Further information on fair value accounting effects is provided on page 26.

**Gearing and net debt** are non-GAAP measures. Net debt is calculated as finance debt, as shown in the balance sheet, plus the fair value of associated derivative financial instruments that are used to hedge foreign currency exchange and interest rate risks relating to finance debt, for which hedge accounting is applied, less cash and cash equivalents. Gearing is defined as the ratio of net debt to the total of net debt plus total equity. BP believes these measures provide useful information to investors. Net debt enables investors to see the economic effect of finance debt, related hedges and cash and cash equivalents in total. Gearing enables investors to see how significant net debt is relative to total equity. The derivatives are reported on the balance sheet within the headings 'Derivative financial instruments'. The nearest equivalent GAAP measures on an IFRS basis are finance debt and finance debt ratio. A reconciliation of finance debt to net debt is provided on page 23.

We are unable to present reconciliations of forward-looking information for gearing to finance debt and total equity, because without unreasonable efforts, we are unable to forecast accurately certain adjusting items required to present a meaningful comparable GAAP forward-looking financial measure. These items include fair value asset (liability) of hedges related to finance debt and cash and cash equivalents, that are difficult to predict in advance in order to include in a GAAP estimate.

**Hydrocarbons** – Liquids and natural gas. Natural gas is converted to oil equivalent at 5.8 billion cubic feet = 1 million barrels.

**Inorganic capital expenditure** is a subset of capital expenditure and is a non-GAAP measure. Inorganic capital expenditure comprises consideration in business combinations and certain other significant investments made by the group. It is reported on a cash basis. BP believes that this measure provides useful information as it allows investors to understand how BP's management invests funds in projects which expand the group's activities through acquisition. Further information and a reconciliation to GAAP information is provided on page 24.

**Inventory holding gains and losses** represent the difference between the cost of sales calculated using the replacement cost of inventory and the cost of sales calculated on the first-in first-out (FIFO) method after adjusting for any changes in provisions where the net realizable value of the inventory is lower than its cost. Under the FIFO method, which we use for IFRS reporting, the cost of inventory charged to the income statement is based on its historical cost of purchase or manufacture, rather than its replacement cost. In volatile energy markets, this can have a significant distorting effect on reported income. The amounts disclosed represent the difference between the charge to the income statement for inventory on a FIFO basis (after adjusting for any related movements in net realizable value provisions) and the charge that would have arisen based on the replacement cost of inventory. For this purpose, the replacement cost of inventory is calculated using data from each operation's production and manufacturing system, either on a monthly basis, or separately for each transaction where the system allows this approach. The amounts disclosed are not separately reflected in the financial statements as a gain or loss. No adjustment is made in respect of the cost of inventories held as part of a trading position and certain other temporary inventory positions. See Replacement cost (RC) profit or loss definition below.

**Liquids** – Liquids for Upstream and Rosneft comprises crude oil, condensate and natural gas liquids. For Upstream, liquids also includes bitumen.

**Major projects** have a BP net investment of at least \$250 million, or are considered to be of strategic importance to BP or of a high degree of complexity.

**Net debt including leases** is a non-GAAP measure. Net debt including leases is calculated as net debt plus lease liabilities, less the net amount of partner receivables and payables relating to leases entered into on behalf of joint operations. BP believes this measure provides useful information to investors as it enables investors to understand the impact of the group's lease portfolio on net debt. The nearest equivalent GAAP measure on an IFRS basis is finance debt. A reconciliation of finance debt to net debt including leases is provided on page 23.

**Net wind generation capacity** is the sum of the rated capacities of the assets/turbines that have entered into commercial operation, including BP's share of equity-accounted entities.

### Glossary (continued)

**Non-operating items** are charges and credits included in the financial statements that BP discloses separately because it considers such disclosures to be meaningful and relevant to investors. They are items that management considers not to be part of underlying business operations and are disclosed in order to enable investors better to understand and evaluate the group's reported financial performance. Non-operating items within equity-accounted earnings are reported net of incremental income tax reported by the equity-accounted entity. An analysis of non-operating items by region is shown on pages 7, 9 and 11, and by segment and type is shown on page 25.

**Operating cash flow** is net cash provided by (used in) operating activities as stated in the condensed group cash flow statement. When used in the context of a segment rather than the group, the terms refer to the segment's share thereof.

**Operating cash flow excluding Gulf of Mexico oil spill payments** is a non-GAAP measure. It is calculated by excluding post-tax operating cash flows relating to the Gulf of Mexico oil spill from net cash provided by operating activities as reported in the condensed group cash flow statement. BP believes net cash provided by operating activities excluding amounts related to the Gulf of Mexico oil spill is a useful measure as it allows for more meaningful comparisons between reporting periods. The nearest equivalent measure on an IFRS basis is net cash provided by operating activities.

**Organic capital expenditure** is a subset of capital expenditure and is a non-GAAP measure. Organic capital expenditure comprises capital expenditure less inorganic capital expenditure. BP believes that this measure provides useful information as it allows investors to understand how BP's management invests funds in developing and maintaining the group's assets. An analysis of organic capital expenditure by segment and region, and a reconciliation to GAAP information is provided on page 24.

We are unable to present reconciliations of forward-looking information for organic capital expenditure to total cash capital expenditure, because without unreasonable efforts, we are unable to forecast accurately the adjusting item, inorganic capital expenditure, that is difficult to predict in advance in order to derive the nearest GAAP estimate.

**Production-sharing agreement/contract (PSA/PSC)** is an arrangement through which an oil and gas company bears the risks and costs of exploration, development and production. In return, if exploration is successful, the oil company receives entitlement to variable physical volumes of hydrocarbons, representing recovery of the costs incurred and a stipulated share of the production remaining after such cost recovery.

**Readily marketable inventory (RMI)** is inventory held and price risk-managed by our integrated supply and trading function (IST) which could be sold to generate funds if required. It comprises oil and oil products for which liquid markets are available and excludes inventory which is required to meet operational requirements and other inventory which is not price risk-managed. RMI is reported at fair value. Inventory held by the Downstream fuels business for the purpose of sales and marketing, and all inventories relating to the lubricants and petrochemicals businesses, are not included in RMI.

Paid-up RMI excludes RMI which has not yet been paid for. For inventory that is held in storage, a first-in first-out (FIFO) approach is used to determine whether inventory has been paid for or not. Unpaid RMI is RMI which has not yet been paid for by BP. RMI at fair value, Paid-up RMI and Unpaid RMI are non-GAAP measures. Further information is provided on page 27.

**Realizations** are the result of dividing revenue generated from hydrocarbon sales, excluding revenue generated from purchases made for resale and royalty volumes, by revenue generating hydrocarbon production volumes. Revenue generating hydrocarbon production reflects the BP share of production as adjusted for any production which does not generate revenue. Adjustments may include losses due to shrinkage, amounts consumed during processing, and contractual or regulatory host committed volumes such as royalties.

**Refining availability** represents Solomon Associates' operational availability for BP-operated refineries, which is defined as the percentage of the year that a unit is available for processing after subtracting the annualized time lost due to turnaround activity and all planned mechanical, process and regulatory downtime.

The **Refining marker margin (RMM)** is the average of regional indicator margins weighted for BP's crude refining capacity in each region. Each regional marker margin is based on product yields and a marker crude oil deemed appropriate for the region. The regional indicator margins may not be representative of the margins achieved by BP in any period because of BP's particular refinery configurations and crude and product slate.

**Replacement cost (RC) profit or loss** reflects the replacement cost of inventories sold in the period and is arrived at by excluding inventory holding gains and losses from profit or loss. RC profit or loss for the group is not a recognized GAAP measure. BP believes this measure is useful to illustrate to investors the fact that crude oil and product prices can vary significantly from period to period and that the impact on our reported result under IFRS can be significant. Inventory holding gains and losses vary from period to period due to changes in prices as well as changes in underlying inventory levels. In order for investors to understand the operating performance of the group excluding the impact of price changes on the replacement of inventories, and to make comparisons of operating performance between reporting periods, BP's management believes it is helpful to disclose this measure. The nearest equivalent measure on an IFRS basis is profit or loss attributable to BP shareholders. A reconciliation to GAAP information is provided on page 1. RC profit or loss before interest and tax is the measure of profit or loss that is required to be disclosed for each operating segment under IFRS.

**RC profit or loss per share** is a non-GAAP measure. Earnings per share is defined in Note 8. RC profit or loss per share is calculated using the same denominator. The numerator used is RC profit or loss attributable to BP shareholders rather than profit or loss attributable to BP shareholders. BP believes it is helpful to disclose the RC profit or loss per share because this measure excludes the impact of price changes on the replacement of inventories and allows for more meaningful comparisons between reporting periods. The nearest equivalent measure on an IFRS basis is basic earnings per share based on profit or loss for the period attributable to BP shareholders.

### Glossary (continued)

**Reported recordable injury frequency** measures the number of reported work-related employee and contractor incidents that result in a fatality or injury per 200,000 hours worked. This represents reported incidents occurring within BP's operational HSSE reporting boundary. That boundary includes BP's own operated facilities and certain other locations or situations.

**Solomon availability** – See Refining availability definition.

**Technical service contract (TSC)** – Technical service contract is an arrangement through which an oil and gas company bears the risks and costs of exploration, development and production. In return, the oil and gas company receives entitlement to variable physical volumes of hydrocarbons, representing recovery of the costs incurred and a profit margin which reflects incremental production added to the oilfield.

**Tier 1 and tier 2 process safety events** – Tier 1 events are losses of primary containment from a process of greatest consequence – causing harm to a member of the workforce, damage to equipment from a fire or explosion, a community impact or exceeding defined quantities. Tier 2 events are those of lesser consequence. These represent reported incidents occurring within BP's operational HSSE reporting boundary. That boundary includes BP's own operated facilities and certain other locations or situations.

**Underlying effective tax rate (ETR)** is a non-GAAP measure. The underlying ETR is calculated by dividing taxation on an underlying replacement cost (RC) basis by underlying RC profit or loss before tax. Taxation on an underlying RC basis is taxation on a RC basis for the period adjusted for taxation on non-operating items and fair value accounting effects. Information on underlying RC profit or loss is provided below. BP believes it is helpful to disclose the underlying ETR because this measure may help investors to understand and evaluate, in the same manner as management, the underlying trends in BP's operational performance on a comparable basis, period on period. The nearest equivalent measure on an IFRS basis is the ETR on profit or loss for the period.

We are unable to present reconciliations of forward-looking information for underlying ETR to ETR on profit or loss for the period, because without unreasonable efforts, we are unable to forecast accurately certain adjusting items required to present a meaningful comparable GAAP forward-looking financial measure. These items include the taxation on inventory holding gains and losses, non-operating items and fair value accounting effects, that are difficult to predict in advance in order to include in a GAAP estimate.

**Underlying production** – 2020 underlying production, when compared with 2019, is production after adjusting for acquisitions and divestments, and curtailment and entitlement impacts in our production-sharing agreements.

**Underlying RC profit or loss** is RC profit or loss after adjusting for non-operating items and fair value accounting effects. Underlying RC profit or loss and adjustments for fair value accounting effects are not recognized GAAP measures. See pages 25 and 26 for additional information on the non-operating items and fair value accounting effects that are used to arrive at underlying RC profit or loss in order to enable a full understanding of the events and their financial impact. BP believes that underlying RC profit or loss is a useful measure for investors because it is a measure closely tracked by management to evaluate BP's operating performance and to make financial, strategic and operating decisions and because it may help investors to understand and evaluate, in the same manner as management, the underlying trends in BP's operational performance on a comparable basis, period on period, by adjusting for the effects of these non-operating items and fair value accounting effects. The nearest equivalent measure on an IFRS basis for the group is profit or loss attributable to BP shareholders. The nearest equivalent measure on an IFRS basis for segments is RC profit or loss before interest and taxation. A reconciliation to GAAP information is provided on page 1.

**Underlying RC profit or loss per share** is a non-GAAP measure. Earnings per share is defined in Note 8. Underlying RC profit or loss per share is calculated using the same denominator. The numerator used is underlying RC profit or loss attributable to BP shareholders rather than profit or loss attributable to BP shareholders. BP believes it is helpful to disclose the underlying RC profit or loss per share because this measure may help investors to understand and evaluate, in the same manner as management, the underlying trends in BP's operational performance on a comparable basis, period on period. The nearest equivalent measure on an IFRS basis is basic earnings per share based on profit or loss for the period attributable to BP shareholders.

**Upstream plant reliability** (BP-operated) is calculated taking 100% less the ratio of total unplanned plant deferrals divided by installed production capacity. Unplanned plant deferrals are associated with the topside plant and where applicable the subsea equipment (excluding wells and reservoir). Unplanned plant deferrals include breakdowns, which does not include Gulf of Mexico weather related downtime.

**Upstream unit production cost** is calculated as production cost divided by units of production. Production cost does not include ad valorem and severance taxes. Units of production are barrels for liquids and thousands of cubic feet for gas. Amounts disclosed are for BP subsidiaries only and do not include BP's share of equity-accounted entities.

**Working capital** - Change in working capital is movements in inventories and other current and non-current assets and liabilities as reported in the condensed group cash flow statement. Change in working capital adjusted for inventory holding gains/losses is a non-GAAP measure. It is calculated by adjusting for inventory holding gains/losses reported in the period and this therefore represents what would have been reported as movements in inventories and other current and non-current assets and liabilities, if the starting point in determining net cash provided by operating activities had been replacement cost profit rather than profit for the period. The nearest equivalent measure on an IFRS basis for this is movements in inventories and other current and non-current assets and liabilities. In the context of describing operating cash flow excluding Gulf of Mexico oil spill payments, change in working capital also excludes movements in inventories and other current and non-current assets and liabilities relating to the Gulf of Mexico oil spill. See page 28 for further details.

BP utilizes various arrangements in order to manage its working capital including discounting of receivables and, in the supply and trading business, the active management of supplier payment terms, inventory and collateral.



## Cautionary statement

*In order to utilize the 'safe harbor' provisions of the United States Private Securities Litigation Reform Act of 1995 (the 'PSLRA') and the general doctrine of cautionary statements, BP is providing the following cautionary statement: The discussion in this results announcement contains certain forecasts, projections and forward-looking statements - that is, statements related to future, not past events and circumstances - with respect to the financial condition, results of operations and businesses of BP and certain of the plans and objectives of BP with respect to these items. These statements may generally, but not always, be identified by the use of words such as 'will', 'expects', 'is expected to', 'aims', 'should', 'may', 'objective', 'is likely to', 'intends', 'believes', 'anticipates', 'plans', 'we see' or similar expressions. In particular, the following, among other statements, are all forward looking in nature: the COVID-19 pandemic including its risks, impacts, consequences and challenges and BP's response; plans and expectations relating to BP's net zero ambition; plans and expectations relating to the financial framework and the investor proposition, focus on safety, the operational impact of COVID-19, commitment regarding employee job security, the divestment programme including expectations with respect to completion of transactions and the timing and amount of proceeds of agreed disposals (including the announced sale of our Alaskan business to Hilcorp), reductions in organic capital expenditure and reductions in production due to capital expenditure interventions and cash cost savings; expectations regarding quarterly dividends; expectations regarding demand for BP's products in the Upstream and Downstream; expectations regarding the Downstream refining margins, utilization and light-heavy crude spreads; plans to invest around \$500 million in low-carbon activities in 2020; expectations regarding BP's future financial performance and cash flows; plans and expectations with respect to the implementation and impact of cost-saving measures, including to achieve \$2.5 billion in cost savings by the end of 2021 relative to 2019 and associated restructuring charges; expectations regarding the underlying effective tax rate in 2020; plans and expectations to build liquidity, strengthen the balance sheet drive the cash balance point below \$35 per barrel in 2021; expectations for net debt and for gearing to remain above the 20-30% range into 2021 and for gearing to trend down over time; plans to deliver 900mboe/d from new major projects by 2021; plans and expectations to extend the convenience partnership with Albert Heijn; plans and expectations with respect to the planned hydrogen network in Germany, the investment in Santos' Moomba project in South Australia and the Lightsource BP project in Texas; expectations regarding the Rosneft results; plans and expectations regarding Upstream projects, including the timing of the GTA project and the Tangguh expansion project; expectations regarding Upstream full year and second-quarter 2020 reported and underlying production; expectations regarding the timing of implementation of new accounting policies; expectations regarding price assumptions used in accounting estimates; expectations regarding the Other businesses and corporate average quarterly charges; and expectations with respect to the timing and amount of future payments relating to the Gulf of Mexico oil spill. By their nature, forward-looking statements involve risk and uncertainty because they relate to events and depend on circumstances that will or may occur in the future and are outside the control of BP. Actual results may differ materially from those expressed in such statements, depending on a variety of factors, including: the extent and duration of the impact of current market conditions including the significant drop in the oil price, the impact of COVID-19, overall global economic and business conditions impacting our business and demand for our products as well as the specific factors identified in the discussions accompanying such forward-looking statements; the receipt of relevant third party and/or regulatory approvals; the timing and level of maintenance and/or turnaround activity; the timing and volume of refinery additions and outages; the timing of bringing new fields onstream; the timing, quantum and nature of certain acquisitions and divestments; future levels of industry product supply, demand and pricing, including supply growth in North America; OPEC quota restrictions; PSA and TSC effects; operational and safety problems; potential lapses in product quality; economic and financial market conditions generally or in various countries and regions; political stability and economic growth in relevant areas of the world; changes in laws and governmental regulations; regulatory or legal actions including the types of enforcement action pursued and the nature of remedies sought or imposed; the actions of prosecutors, regulatory authorities and courts; delays in the processes for resolving claims; amounts ultimately payable and timing of payments relating to the Gulf of Mexico oil spill; exchange rate fluctuations; development and use of new technology; recruitment and retention of a skilled workforce; the success or otherwise of partnering; the actions of competitors, trading partners, contractors, subcontractors, creditors, rating agencies and others; our access to future credit resources; business disruption and crisis management; the impact on our reputation of ethical misconduct and non-compliance with regulatory obligations; trading losses; major uninsured losses; decisions by Rosneft's management and board of directors; the actions of contractors; natural disasters and adverse weather conditions; changes in public expectations and other changes to business conditions; wars and acts of terrorism, cyber-attacks or sabotage; and other factors discussed elsewhere in this report, and under "Risk factors" in BP Annual Report and Form 20-F 2019 as filed with the US Securities and Exchange Commission.*

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