Canadian Oil Sands

Christina Verchere
President & CEO
BP Canada

Investor Webinar, November 27, 2012

Photo: BP’s Terre de Grace lease
Disclosure Statement

Forward-looking statements - cautionary statement

This presentation and the associated slides and discussion contain forward-looking statements, particularly those regarding: anticipated growth in world population, global GDP and primary energy consumption; expectations of total Canadian oil sands resource; expected future technical advances in extraction and environmental stewardship; anticipated BP aggregate long term production potential across all of its Canadian assets; anticipated Sunrise Project production, timing and development footprint; anticipated Pike finalisation of development plan, first phase development, Devon receiving regulatory consent, production starting and anticipated gross production capacity; anticipated Terre de Grace timing and number of delineation wells and 3D seismic; timing and amount of BP’s anticipated related research and development spend including the potential for future production improvements, emissions intensity reduction and improved water usage; oil sands strategy (including value creation through integration with downstream assets).

By their nature, forward looking statements involve risks and uncertainties because they relate to events and depends on circumstances that may or may not occur in the future. Actual results may differ from those expressed in such statements, depending on a variety of factors including the timing of bringing new fields onstream; future levels of industry product supply; demand and pricing; operational problems; general economic conditions; political stability and economic growth in relevant areas of the world; changes in laws and governmental regulations; regulatory or legal actions including the types of enforcement action pursued and the nature of remedies sought; the impact on our reputation following the Gulf of Mexico oil spill; exchange rate fluctuations; development and use of new technology; the success or otherwise of partnering; the actions of competitors, trading partners, creditors, rating agencies and others; natural disasters and adverse weather conditions; changes in public expectations and other changes to business conditions; wars and acts of terrorism or sabotage; and other factors discussed elsewhere in this presentation, under “Principal risks and uncertainties” in our Form 6-K for the period ended 30 June 2012 and under “Risk factors” in our Annual Report and Form 20-F 2011 as filed with the US Securities and Exchange Commission.

Cautionary note to US investors - The SEC permits oil and gas companies, in their filings with the SEC, to disclose only proved reserves that a company has demonstrated by actual production or conclusive formation tests to be economically and legally producible under existing economic and operating conditions. We use certain terms herein, such as resources, that SEC guidelines strictly prohibit us from including in filings with the SEC. U.S. investors are urged to consider closely the disclosures in our Form 20-F, SEC File No. 1-06262. This form is available on our website at www.bp.com. You can also obtain this form from the SEC by calling 1-800-SEC-0330 or by logging on to their website at www.sec.gov. Tables and projections in this presentation are BP projections unless otherwise stated.

November 2012
The need for Canada’s oil sands

Source: BP Energy Outlook 2030
Global crude oil reserves by country

Venezuela: 297 thousand million barrels
Saudi Arabia: 265 thousand million barrels
Canada: 175 thousand million barrels
Iraq: 151 thousand million barrels
Iran: 143 thousand million barrels
Kuwait: 102 thousand million barrels
UAE: 98 thousand million barrels
Russia: 88 thousand million barrels
Libya: 47 thousand million barrels
Nigeria: 37 thousand million barrels
US: 31 thousand million barrels
Kazakhstan: 30 thousand million barrels
Qatar: 25 thousand million barrels
China: 15 thousand million barrels

Includes 169 billion barrels of oil sands reserves

Restricted (80%)

Open to Private Sector

Oil Sands 55%
Other 45%

Source: BP Statistical Review of World Energy June 2012

Source: CAPP 2011
BP’s approach to the oil sands
The Sunrise Energy Project is a 50/50 partnership between BP and the operator, Husky Energy. Sunrise Phase 1 is currently in project execution.
Pike and Terre de Grace

Pike is a 50/50 joint venture between operator Devon Energy and BP. Pike Phase 1 is currently undergoing project appraisal.

Terre de Grace is a 75/25 partnership between BP as operator and partner Value Creation Inc. Terre de Grace is currently undergoing resource appraisal.
Governance

Pike Governance Committee Meeting
AGENDA

1. Declaration of Quorum
2. Safety moment
3. Resolution - Approval of May 25, 2012 Meeting Minutes
4. Review of Outstanding Action Items from Previous Meetings
5. Transportation Overview
6. Pike Aboriginal Strategy Update
7. Revisions to 2013 Budget
8. Camp Approval Timeline Update
9. Pike 1 Project re-baseline
10. Path Forward through Select Gate
11. Establish Agenda and Date for next GC meeting
BP’s approach to safety and operational risk management integrates our Operating Management System (OMS) and our Values

- Our Values and Behaviours, which have been established explicitly to reinforce the priorities of safety and operational excellence
- Our Operating Management System is our group-wide framework designed to drive a rigorous and systematic approach to safety, risk management, and operational integrity across the group
Leveraging technology

Through investment in research and development BP intends to:

• Distinguish itself in reservoir management
• Collaborate with industry peers to manage environmental impacts

University of Surrey – Heavy Oil Flagship technology laboratory
Environment

Air
Focus on energy efficiency and controls to reduce the emissions intensity associated with oil sands development

Land
Focus on collaboration with stakeholders and new methods to mitigate land disturbance

Water
Focus on both reducing the amount of water needed to develop the resource and recycling produced water
Alberta’s Regulatory Approach

Continuous improvement

<table>
<thead>
<tr>
<th>Regulators</th>
<th>Monitoring, Reporting, Compliance</th>
<th>Managing Cumulative Effects</th>
</tr>
</thead>
<tbody>
<tr>
<td>ERCB</td>
<td>Surface Water, Ground Water, Air, GHGs</td>
<td>Lower Athabasca Regional Plan Implementation</td>
</tr>
</tbody>
</table>
Stakeholder Relations

Consultation is built into BP’s Operating Management System

• Principle: “BP entities act to enhance their reputation with key stakeholders as a neighbor, partner, employer and investment of choice, and engage key stakeholders on the issues that affect them.”
Closing points

- Oil sands are an opportunity for BP to leverage technological expertise in a giant field
- BP is working to advance its oil sands portfolio in a responsible manner
- Investment in new technology is expected to help BP to continually improve environmental performance
- Canada’s oil sands are a highly regulated resource