



Business Update

3Q 2019 results

Performance (3Q 2019)

Production

•	ACG	
	— oil (mb/d)	541.0
	— oil (mmte)	20
•	SD	
	— gas (bcm)	12.2
	— condensate (mmte)	2.6

Opex (\$ million)

•	ACG	418
•	BTC	95
•	SD	481
•	SCP	33

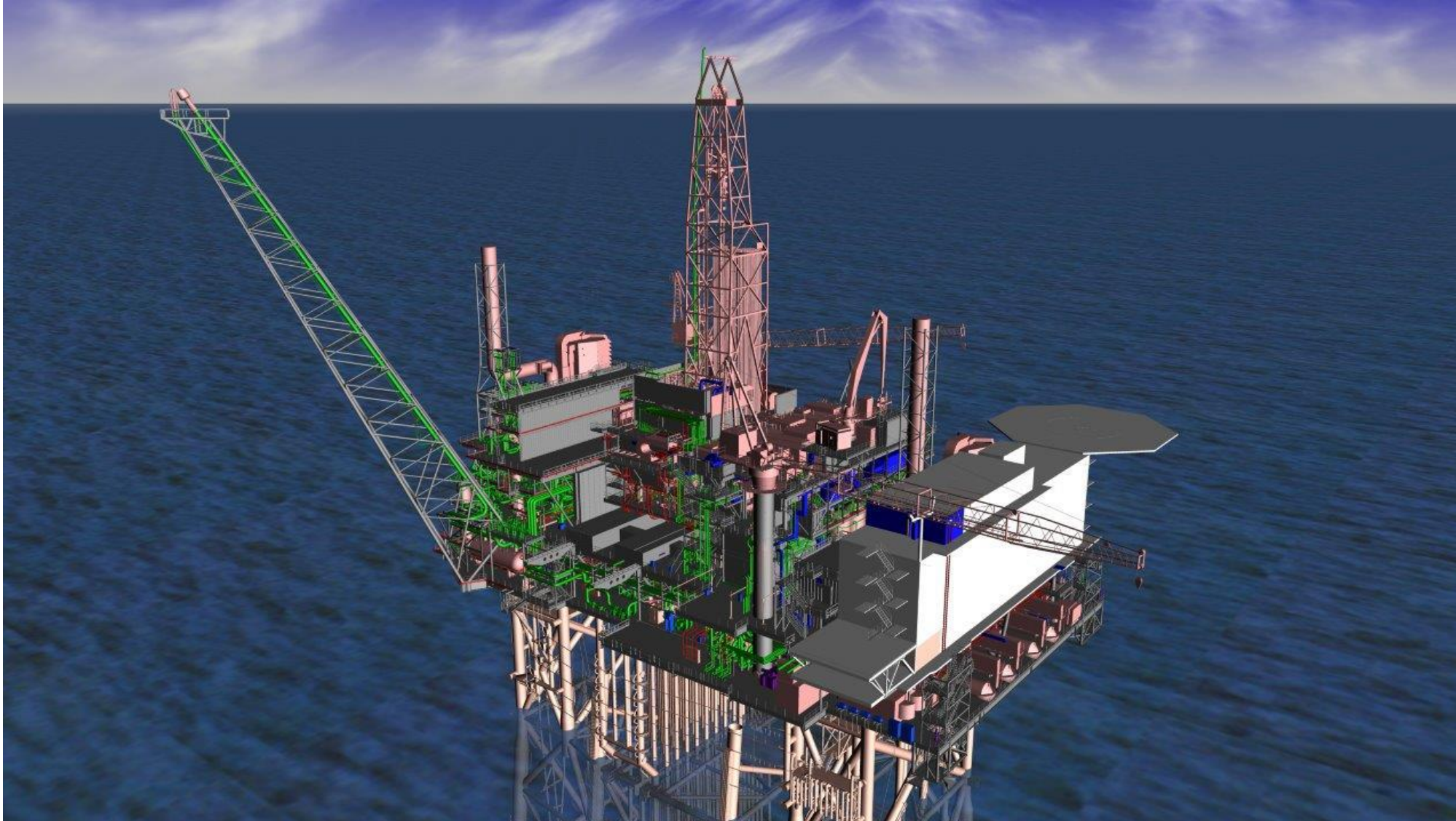
Capex (\$ million)

•	ACG	1,034
•	BTC	25
•	SD	818
•	SCP	28

2019 Highlights

- Total oil production from ACG since start is more than 3.6 billion barrels. ACG completed nine oil producer wells in the first three quarters of the year.
- Shah Deniz has produced over 112 billion cubic metres of gas since the start of operations. Total condensate production from Shah Deniz since start is more than 27 million tonnes.
- Shah Deniz Bravo production has continued ramping up.
- The Sangachal terminal's daily gas processing capacity has reached 100 million cubic metres.
- The next stage of development of ACG, including the ACE platform, was sanctioned in April. In July, the project started construction activities and will continue to ramp up these activities through the second half of the year.
- Planning for the first wells drilling on the Shafag-Asiman and SWAP exploration contract areas and the 3D seismic survey on the D230 exploration contract area continued.

ACE construction activities commenced in July



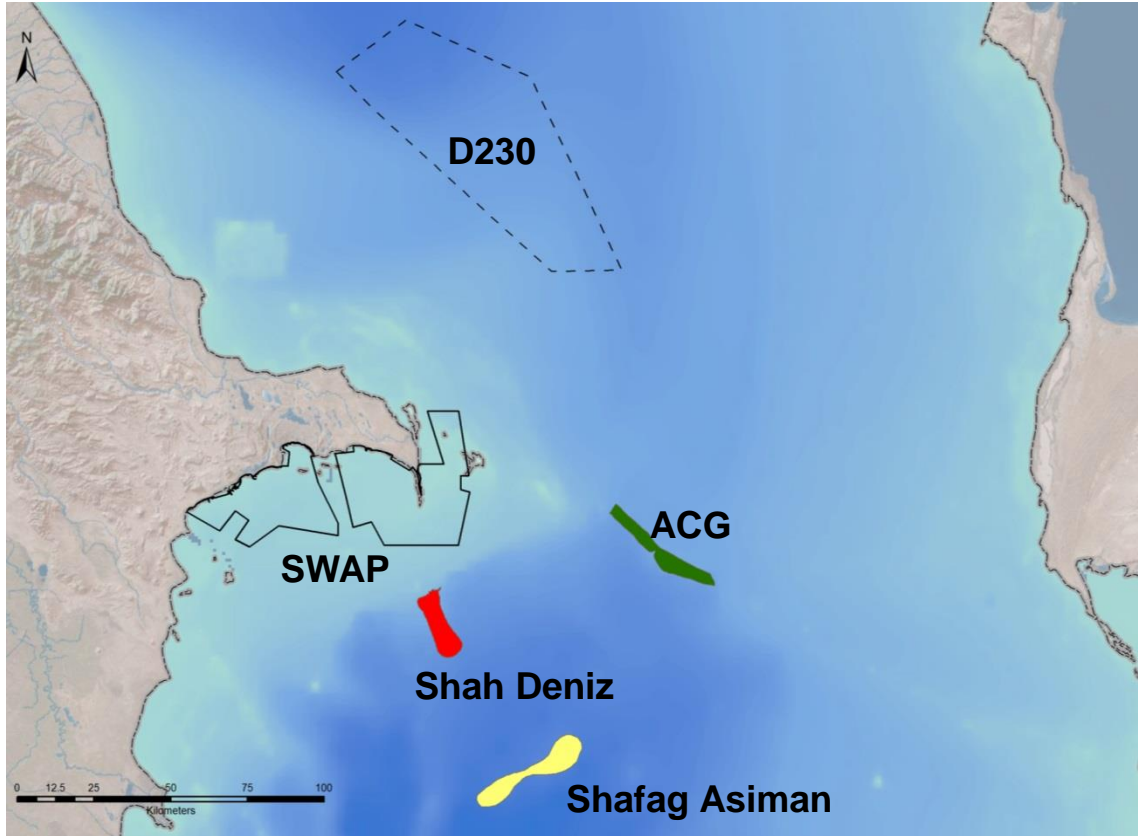
Sangachal terminal exported more than 198 million barrels of oil in the first three quarters of 2019



Sangachal terminal's daily gas processing capacity is 100 million cubic metres



Exploration opportunities



Shafag-Asiman

- 60km from Shah Deniz; 145km from the Sangachal terminal
- Water depth: 600-800m
- PSA signed in October 2010
- 3D seismic acquisition conducted
- Interpretation of the seismic dataset completed
- Planning for the first exploration well continues

Shallow Water Absheron Peninsula (SWAP)

- Water depth: up to 40m
- PSA signed in December 2014
- 3D seismic survey completed in December 2016 using BP's advanced, proprietary Independent Simultaneous Source with Nodes (ISSN™) technology.
- More than 1300 km² of 3D data recorded;
- Interpretation and processing of the 3D data completed in 4Q 2017
- A Notice of Prospectivity signed with SOCAR, planning continues for the first exploration well.

Block D230

- PSA signed in April 2018; a seismic survey planned for 4Q 2019

Local content and social initiatives in the first three quarters of 2019

National contractors/suppliers (Azerbaijan-Georgia-Turkey region)	Number	Spend (\$ million)	
Small and medium enterprises	215	205.5	} 50% of total third party expenditure
State-owned companies	30	24.3	
Joint ventures with national partners	16	434.0	
In-country spend with foreign suppliers		428.7	
Total in-country spend ¹		1092.5	

1. This amount represents BP's direct spend with national suppliers and indirect (subcontracted) spend on national labour/services/materials in contracts with international suppliers working in the region

Social initiatives in Azerbaijan (\$ thousand disbursed)

BP & co-venturers in BP-operated projects	2,202
BP100%	666
Total	2,868

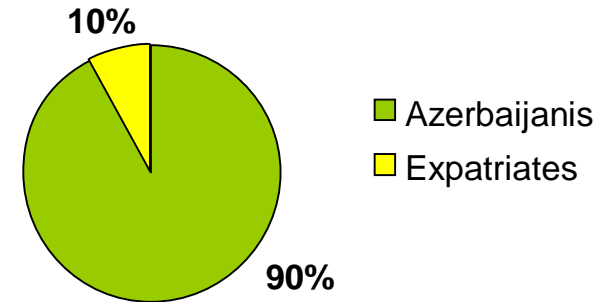


Employment of Azerbaijani nationals

- 2,524 Azerbaijanis directly employed by BP (including fixed-term employees)
- 90% of professionals in Azerbaijan comprised of national employees



Permanent professional employees in Azerbaijan



Major social investment initiatives

- The enterprise development programme -support for building local entrepreneurship capacities and business development;
- Support for building local capabilities - upgrading agricultural vocational education; support for the establishment of effective migration services management; modernization of monitoring and evaluation e-infrastructure through development of a sophisticated software;
- Capacity-building, awareness raising and infrastructure improvement programmes for communities; new opportunities for income generation and small business development in communities; employment opportunities for disabled people; development of agricultural skills and occupations;
- Support for education through local universities, schools and kindergartens, translation into Azerbaijani and publication of international textbooks; transfer of internationally-certified educational programmes to local universities; IT curriculum for secondary schools; business education for engineering students; support for 11th grade students' preparations for university admission; English language for communities; mentorship for university students.
- Partnership with the National Olympic and Paralympic Committees to support national sport development; support for national teams and a group of selected athletes;
- Support for research and promotion of Azerbaijan's history and rich cultural legacy – a fundamental research book on Imadeddin Nesimi to celebrate his 650th anniversary.

